



## AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(Approved by A.I.C.T.E., New Delhi & Permanently Affiliated to JNTU-GV, Vizianagaram)  
Accredited by NAAC with A+ grade and Recognised under 2(f) & 12(b) by UGC, New Delhi  
Tamaram (V), Makavarapalem, Narsipatnam (RD), Anakapalle Dist, Pin-531113

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BENCH MARK  
Engineering Solutions



# BENCH MARK ENGINEERING SOLUTIONS

*level of quality...*

## MEMORANDUM OF UNDERSTANDING

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY,  
MAKAVARAPALEM, NARSIPATNAM, ANAKAPALLE DIST. -531113

### And

BENCH MARK ENGINEERING SOLUTIONS  
Beside Reliance Jewelry, Near Ramtakies Road, Visakhapatnam

This MEMORANDUM OF UNDERSTANDING is extended on -31.08.2023

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY,  
MAKAVARAPALEM, NARSIPATNAM, ANAKAPALLE DIST. -531113

AIET, NARSIPATNAM was established in 1999 with a vision to make an indelible mark in the field of Engineering Education & Research.

#### Highlights of the College:

- Established in 1999
- Offers UG and PG programs

#### Accreditations:

- AIET, NARSIPATNAM is providing quality education since 23 years one of the reputed institute in Anakapalle District, AP affiliated to JNTU –Gurajada Vizianagaram.
- College is Accredited by NAAC and permanently affiliated to JNTU-GV, MAKAVARAPALEM
- The college is a member institution of APITA, APSSDC

#### Mission:

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter “AVANTHI EDUCATIONAL SOCIETY “ has a vast experience of nearly two decades in running different educational institutions.

### AND

BENCH MARK ENGINEERING SOLUTIONS

## **About the Company:**

### Brief details of the Company

This MOU shall commence from the date of its signing and shall continue for a period of **Three years** from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

### **AIET, Makavarapalem and BENCH MARK ENGINEERING SOLUTIONS**

recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AIET, Makavarapalem and **BENCH MARK ENGINEERING SOLUTIONS, VSP** will be in the following areas:

#### **1. Curriculum Design & Delivery:**

- Providing Training to Students on Soft skill of Mechanical to Students and Faculty
  - Auto CAD, CATIA V5, NX, SolidWorks & CREO
  - ANSYS, HYPERMESH & ABCUS
- Consultancy to Academic Projects

#### **2. Industrial Projects & Consultancy:**

- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas wherever applicable.
- Submit the collaborative funded research projects to the funding agencies.
- Provide Job through consultancy, by conducting Campus placement from Industries
- Outsourcing of Industrial Project to faculty and Students

#### **3. Industry visits and Internship**

- Support in organizing industry visits in the respective disciplines.
- Provide opportunities for summer and Full semester internships.

#### **4. Guest Faculty/ Visiting Faculty/Resource Person from Industry:**

- Nominate senior subject experts from industry as Subject Experts
- Depute senior HR/Technical personnel for general motivational sessions.
- Conduct employability orientation programs for the students

## 5. Management Development Programs (MDPs):

AIET, Narsipatnam helps in providing the resources for the different Management development programs that are needed by the industry on ongoing basis in the following indicated areas

Team Building  
Stress management  
Etiquette  
Transactional Analysis  
Time Management

Communication Skills  
Conflict Management.  
Customer Service  
Emotional Intelligence.  
Interpersonal Skill.

## 6. Utility of the Lab infrastructure:

- AIET, Narsipatnam offers in sparing the available lab facilities for the technical training and consultancy work related to the industry.

### Terms and conditions:





Both AIET, Narsipatnam **BENCH MARK ENGINEERING SOLUTIONS**

- shall nominate a SPOC from both side to oversee and ensure that all the activities under the MOU are taken up with true spirit.
- All the travel and other logistics needed for the industry experts will be take care by AIET, Narsipatnam .
- **Indicative outcomes of the MOU :**

Item	Item Description	Target/ Year
1	Curriculum Design & Delivery	1-2 Topics of relevant subject
2	Industrial Projects & Consultancy	1-2 collaborative consultancy project
3	Workshops for students	02 (1 per semester as per the availability of students)
4	Faculty Development/ Management Development Programmes	In the ratio of 1:1
5	Full Semester Internship	10-15 students (Subject to seats availability with Industry)
6	Guest Faculty/ Visiting Faculty /Resource Person from Industry	1-2 Recourse persons from Industry

IN WITNESS WHEREOFF the parties hereto have executed this understanding on the day and date as below

WITNESSES

<p><b>For</b></p> <p><b>AVANTHI INSTITUTE OF ENGINEERING &amp; TECHNOLOGY TAMARAM, MAKAVARAPALEM ANAKAPALLE-531113</b></p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature: </p> <p>Date: 31/08/2023</p> <p>Stamp And Seal: </p> <p><b>Principal Avanthi Institute of Engg. &amp; Technology Tamaram, Makavarapalem Md., Visakhapatnam District., Pin: 531113</b></p>	<p><b>For</b></p> <p><b>BENCH MARK ENGINEERING SOLUTIONS</b></p> <p>Name: P RAMA KRISHNA</p> <p>Designation: C.E.O</p> <p>Signature: </p> <p>Date: 31/08/2023</p> <p>Stamp And Seal: </p>
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WITNESS

1. Dr. V HARI KIRAN, HEAD OF THE DEPARTMENT, AIET, Makavarapalem
2. J PREM LATHA, Manager HR, BENCH MARK ENGINEERING SOLUTIONS, VISAKHAPATNAM.



## MEMORANDUM OF UNDERSTANDING (MoU)

Between

Avanthi Institute of Engineering & Technology (AIET)

having its operational institute at

Narsipatnam Road, Makavarapalem, Visakhapatnam-531113, Andhra Pradesh, India

(First Party, hereinafter referred to as **AIET**), Represented by

Principal, Avanthi Institute of Engineering & Technology

AND

Novel Patent Services Private Limited (NPS)

having its operational office at

Plot # 47, Opp. IIM-Vizag Road, Gambheeram, Anandapuram, Visakhapatnam,

Andhra Pradesh 531163, India

(Second Party, hereinafter referred to as **NPS**), Represented by

Managing Director, Novel Patent Services



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and entered into on this  
12<sup>th</sup> day of September, 2022.

Between

Avanthi Institute of Engineering & Technology (AIET) is an established engineering college approved by All India Council for Technology Education (AICTE). It provides engineering education in various streams. It has been setting benchmarks of success without compromising on quality and value based education in scientific, commercial, professional, industrial and technical streams. hereinafter referred to as "AIET" which expression shall, where the context so admits, include its successors and permitted assigns, of the First Party.

And

Novel Patent Services Pvt. Ltd. (NPS) having its office at Plot # 47, Opp. IIM-Vizag Road, Gambheeram, Anandapuram, Visakhapatnam, Andhra Pradesh 531163, India is a top notch and the only fully established Intellectual Property Rights Organization offering a complete range of Intellectual Property Right education and outsourced services including high-end research and analytics services, hereinafter referred to as "NPS" which expression shall where the context so admits include its successors and permitted assigns, of the second party.

AIET and NPS are hereinafter individually referred to as "Party" and collectively referred to as "Parties".

### 1. Preamble

1.1 Whereas, AIET, primary responsibility is to facilitate engineering education that embraces research and development of several projects during the course. Whereas, NPS primarily focusses on educating peers on Intellectual Property Rights, developing IP strategy and providing a collaborative platform in between academia, industry and investors.

1.2 The Parties hereby express their willingness to establish and support an Intellectual Property Cell (IPR Cell) within the premises of AIET.



## **2. Scope of MoU**

The two Parties have decided to enter into the Memorandum of Understanding to jointly work on the following activities:

### **2.1 AIET**

2.1.1 Shall establish and promote IPR Cell and its activities in the premises of the College of Engineering.

2.1.2 Shall provide an infra-structure ie., a physical space with projector, all the required facilities for conducting training and mentoring sessions regularly in IPR cell.

2.1.3 Shall engage solely with NPS in any of the IP related requirements.

2.1.4 Shall connect any project, thesis or research works of AIET to the IPR Cell, whereby all the workable projects can be adequately vetted by the Cell and be provided with the patentability opinions.

### **2.2 NPS**

2.2.1 Shall be the IP partner for the AIET

2.2.2 Shall provide the adequate support like training, conducting workshops, preparing technical patent landscapes, providing patentability opinions to the ideas streaming in the IPR Cell on a regular need basis.

2.2.3 Shall be the teaching faculty for all the engineering students and the faculty at AIET and promote IPR education within the campus of AIET.

2.2.4 On a regular basis NPS conducts training, guiding & motivation on IPR by conducting physical classes atleast once a quarter.

2.2.5 NPS shall provide any needed advice or guidance or clarification on IP related matters over any communication means in ordinary scenario.

## **3. Duration of MoU**

The total time-frame of the engagement would be for a period of 5 years from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.

## **4. Financials**

4.1 NPS shall be paid by AIET on a project-to-project or task basis (eg. Search, drafting & filing, IP Policy, etc.) on completion of the project or task.





4.2 In addition, travel allowance for any visits shall be paid to NPS as and when required during the execution of the duties according to the MOU by AIET.

### 5. Intellectual Property Rights

The legal rights over scientific and technical outputs based on the data and report generated in any study mutually undertaken would vest with both the parties. The Patent and other intellectual rights pertaining to any part of the project shall vest with first Party.

### 6. Confidentiality

The terms of confidentiality would be in accordance with the NDA that is separately signed and executed between both the parties.


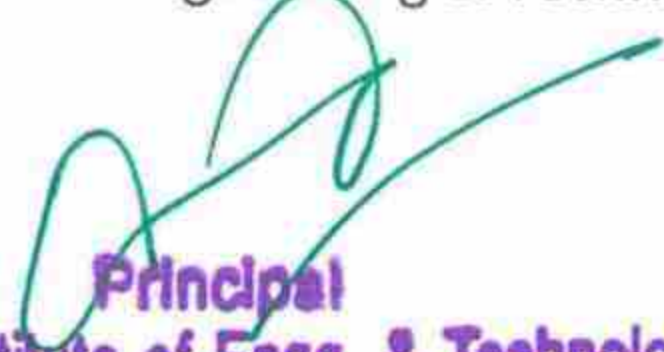
### 7. AMENDMENTS TO MoU

No amendment of any provision of this MoU or any Addendum shall be effective unless it is in writing and signed by authorized representatives of both Parties hereto.

### 8. TERMINATION OF MoU

This MoU may be terminated by either of the Parties forthwith if the any other Party commits breach of any of the terms hereof and shall have failed to rectify such breach within sixty (60) days of the notice in this behalf having been served on it by the other Party.

IN WITNESS WHEREOF the Parties hereto have signed this MoU on the day, month and year mentioned hereinbefore.

<p>Novel Patent Services Private Limited (NPS)</p> <p><b>For Novel Patent Services Pvt. Ltd.</b></p> <p> Managing Director</p> <p>By: _____ Name Hima Bindu A Designation Managing Director Novel Patent Services Private Limited</p>	<p>Avanathi Institute of Engineering &amp; Technology (AIET)</p> <p> <b>Principal</b> <b>Avanathi Institute of Engg. &amp; Technology</b> <b>Tamaram, Makavarapalem Md.,</b> <b>Visakhapatnam District., Pin: 531113</b></p> <p>By: _____ Name Dr. C.P.V.N.J.Mohan Rao Designation Principal Avanathi Institute of Engineering &amp; Technology</p>
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# MEMORANDUM OF UNDERSTANDING

BETWEEN



**EduSkills**

Nation Building Through Skills

EduSkills Foundation ("EduSkills")

AND



Avanathi Institute of Engineering & Technology

FOR EDUSKILLS MEMBERSHIP PROGRAM

Principal  
Avanathi Institute of Engg. & Technology  
Tamaram, Makavarapalem Md.,  
Visakhapatnam District., Pin: 531113

## EXHIBIT A

### NON-BINDING TERMS

#### 1. Scope and Intent

EduSkills and Avanathi Institute of Engineering & Technology have decided to work together for the purpose of expanding digital skills into higher education system through offering various world class technical programs in Networking, Cybersecurity, Cloud computing, automation, RPA and other industry 4.0 skills to their students.

#### 2. Proposed obligations of EduSkills:

- To offer digital content and courses of up to 8 global academy programs to the institution.
- To offer LMS of the academy programs, where ever applicable.
- To offer branding collaterals access and usage of academy programs.
- 'Train the Trainers' to the nominated educators by the institution.
- Virtual orientation session/workshop for the institution.
- In-person/remote support for any troubleshooting needed during the onboarding process.
- To offer opportunities to participate in job fairs, seminars, conferences and any regional/national/global competitions or platforms for the students, educators and/or institution's leadership.
- EduSkills Talent Connect Program for students
- EduSkills & AICTE Internship Program for students.

#### 3. Proposed Obligations of Avanathi Institute of Engineering & Technology :

- To create awareness for adoption and registration of technical courses from interested students.
- To nominate a point of contact who could monitor and review the program updates.
- Pay membership fee every year. Following year's membership fee can be incremented on nominal basis, if the need arises. **Agreement to be renewed after 3 years.**
- Minimum 100 students' commitment for each academy program every year.
- To ensure following pre-requisites to be followed by the participating colleges:
  - a. High speed broadband connectivity, computer labs for relevant courses and classroom IT set-up for all participating institutions.
  - b. Identify up to 2 (Two) Educators with required qualification like Engineers/MCA in Computer Science/IT/Electronics, etc. or experienced diploma holders to receive Training of Trainers for each academy program.


#### 4. Annual Membership Fee

- Year 1: INR 40,000 + Training fee + GST
- Year 2: INR 40,000\* + GST
- Year 3: INR 40,000\* + GST

\* Can be incremented annually on a very nominal basis

**Please Note:** This fee applies on institutions. EduSkills will not charge any fee from the students. Institutions may enroll and extend benefit to as many students they want. No capping on number of students.

EduSkills Confidential

  
Principal  
Avanathi Institute of Engg. & Technology  
Tamaram, Makavara, Palam Md.,  
Visakhapatnam District., Pin: 531113

This Memorandum of Understanding ("MOU") is effective from the date of signatures below ("Effective Date"); hereinafter, each a "Party" or together, "the Parties". EduSkills will be referred as 'First party' and Avanthi Institute of Engineering & Technology will be referred as 'Second party'.

The Parties have been discussing a proposed collaboration in the area of "Skill Development, IT Education and Workforce Development Programs" ("Collaboration Areas").

Now the Parties agree as follows:

**A. NON-BINDING TERMS.**

The Parties understand that MOU is intended only to summarize the current understanding of the parties with respect to the principal terms of the proposed collaboration.

The Parties understand that this MOU is intended only to summarize the current understanding of the Parties with respect to the Collaboration Areas and to facilitate their further discussions regarding certain objectives of the proposed partnership, as more fully described in Exhibit A, which are non-binding on the Parties. The terms and objectives set forth in Exhibit A shall be used for discussion purposes only and shall not be deemed to create any rights or obligations for or on behalf of any Party.

**B. BINDING TERMS**

The Parties hereby acknowledge and agree that the following subsections under this Section B (Binding Terms) shall be binding and create legal rights and obligations on the Parties.

**1. Confidentiality**

In this MOU "Confidential Information" means any information or data, irrespective of the form and nature thereof, that is material to the Party disclosing such information ("Discloser") to the other Party ("Recipient"), including, but not limited to technical know-how, specifications, designs, models, software, techniques, drawings, processes, as well as industrial and intellectual property rights, business information, trade secrets, customer lists, financial information, process, costs, sales and marketing plans, information posted on their respective websites or any other information with the Recipient knows or reasonably ought to know is confidential, proprietary or trade secret information of the Discloser.

The Recipient shall at all times, both during the term of this MOU and for a period of at least three (3) years after its expiration or termination, keep in trust and confidence all such Confidential Information, and shall not use such Confidential Information other than for the purpose of fulfilling its obligations under this MOU, nor shall the Recipient disclose any such Confidential Information to any third party without the Disclosing Party's prior written consent. Upon termination of this MOU or written request from the Discloser, the Recipient shall, within fifteen (15) days from such termination or request, return all Confidential Information and any and all copies thereof to the Discloser, or at the Discloser's option, destroy the Confidential Information and any and all copies thereof, and certify such destruction

The obligations of confidentiality set forth herein shall not apply to information which;

- a. Was rightfully in possession of or known to the Recipient without any obligation of confidentiality prior to receiving it from the Discloser;
- b. Is, or subsequently becomes, legally and publicly available without breach of this MOU;
- c. Is rightfully obtained by the Recipient from a source other than the Discloser, without any obligation of confidentiality; or
- d. Is developed by or for the Recipient without use of the Confidential Information.

The Recipient may only disclose Confidential Information pursuant to a valid order issued by a court or governmental agency, provided that the Recipient provides the Discloser

- a. Prior written notice of such obligation; and
- b. The opportunity to oppose such disclosure or obtain a protective order.

The Confidential Information shall remain the property of the Discloser and no license to any existing or future intellectual property rights or Confidential Information is granted or implied under this MOU. All Confidential Information is provided "AS IS". The Discloser shall not be liable for any inaccuracy or completeness of the Confidential Information, nor are there any express or implied representations or

EduSkills Confidential

Principal  
Avanthi Institute of Engg. & Technology of 5  
Tamaram, Makavarapalem Md.,  
Visakhapatnam District., Pin: 531113

warranties by either party to the other, including with respect to the infringement of any intellectual property rights or any right of privacy, or any rights of third persons.

## 2. Scope

The scope of this MOU does not cover any development work, testing, licensing, distribution, support, sales, or maintenance. Should the Parties decide to pursue such matter that is outside the scope of this MOU, the Parties shall enter into a development, license, distribution, or other appropriate written agreement(s) accordingly.

## 3. Publicity

The Parties hereby agree that no press release or other public announcements regarding this MOU or any agreements contemplated thereby shall be made without prior review and written agreement signed by a duly authorized representative of the other Party.

## 4. Term and Termination

The Parties agree that this MOU shall be effective as of the Effective Date and shall continue in effect until the earliest occurrence of one of the following: (1) the execution of a definitive MOU or definitive agreement relating to the scope of this MOU; (2) written notice by one Party to the other of termination of this MOU; or **thirty-six (36) months** from the Effective Date of this MOU. Section B (including all subsections) shall survive any termination of this MOU. Upon expiry of the Term, it is the intention of the Parties to further progress the solutions initiated under this MOU towards overall achievement of the objectives and outcomes contemplated herein. Second party shall, to this extent, endeavor to continue maintaining and promoting such solutions and projects to further the objectives set forth in the MOU.

## 5. Limitation of Liability

Except for liability relating to either Party's breach of the other Party's confidential information or intellectual property rights, in no event shall either Party be liable to the other Party for any direct, indirect, incidental, special, punitive or consequential damages or loss of profits, lost revenue or loss of data.

Notwithstanding the foregoing, nothing in this MOU shall limit the Parties liability for bodily injury or death caused by its negligence or its liability in the tort of deceit.

## 6. Intellectual property rights

Each Party will retain the exclusive rights, title and ownership of all its pre-existing Intellectual Property, Confidential Information and materials (including, without limitation, proprietary ideas, sketches, diagrams, text, know-how, concepts, proofs of concepts, artwork, software, algorithms, methods, processes, identifier codes or other technology) owned or developed by such Party.

## 7. Governing laws and jurisdiction

The Parties shall make efforts in good faith to amicably resolve all disputes as may arise out of or in connection with this MOU. This MOU shall be subject to and governed by the laws of India and the Indian courts shall have exclusive jurisdiction over any claim arising under this MOU. Notwithstanding the foregoing, either Party may seek interim injunctive relief in any court of appropriate jurisdiction with respect to any alleged breach of such Party's intellectual property or proprietary rights.

## 8. Costs

Unless otherwise agreed upon in writing, each Party shall bear its own costs and expenses arising in connection with this MOU and the possible negotiations, completion and implementation of definitive Agreements if any, including but not limited to costs of experts, consultants, lawyers and travel expenses.

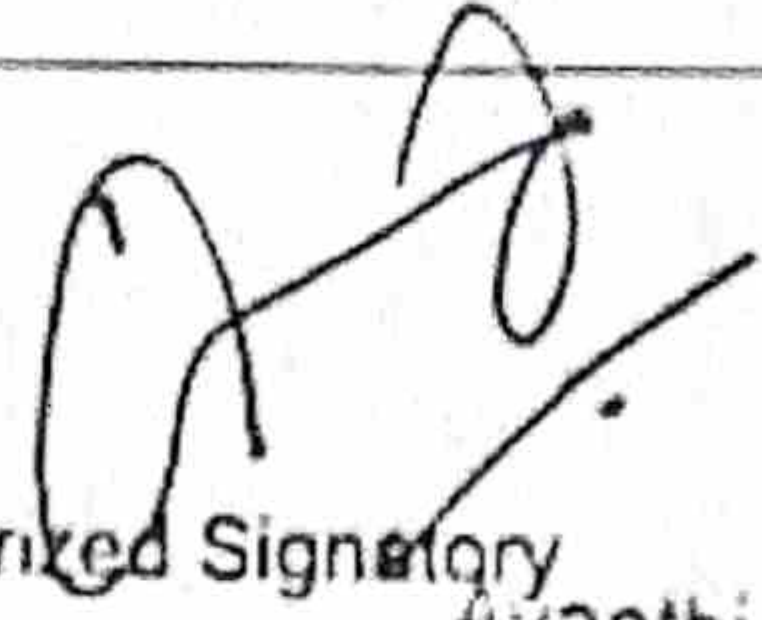
## 9. Amendment

This MOU may be amended at any time by the mutual written assent of the Parties.

10. Severability

Should any portion of this MOU be determined to be illegal or unenforceable, the remainder of the MOU shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

IN WITNESS WHEREOF, the parties hereto have executed this MOU by persons duly authorized as of the date and year first above written.

Signed for and on behalf of <u>EduSkills Foundation</u>	Signed for and on behalf of <u>Avanthi Institute of Engineering &amp; Technology</u>
By: Authorized Signatory	By:  Authorized Signatory
Mr. Shubhajit Jagadev Name	Principal Avanthi Institute of Engg. & Technology Tamaram, Makavarapalem Md. Dr. C Mohan Rao Visakhapatnam District., Pin: 531113 Name
Chief Executive Officer Designation	Principal Designation
30 <sup>th</sup> Nov 2022 Date	30 <sup>th</sup> Nov 2022 Date
<b>Address for communication:</b> EduSkills Foundation #806, DLF Cyber City, Technology Corridor, Infocity, Bhubaneswar – 7510024, Odisha, India  Email: info@eduskillsfoundation.org	<b>Address for communication:</b> Tamaram, Makavarapalem, Narsipatnam(R.D), Visakapatnam, Andhra Pradesh- 531113.  Email: Principal_aiet@yahoo.com





# AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(Approved by AICTE, Permanently Affiliated to JNT University, Kakinada,  
ACCREDITED BY NAAC and Recognised under 2 (f) & 12(b) by UGC, New Delhi.)

Tamaram, Makavarapalem, Narsipatnam Revenue Division, Visakhapatnam Dist. - 531 113.

Administrative Office : 51-B-40/21/2, Beside Rythu Bazar, Nakkavanipalem,

Visakhapatnam - 530 013 (A.P). Ph : 0891-2748231, 9652012340.

e-mail : principal\_alet@yahoo.com Website : www.avanthi.edu.in

Ph : 08932 - 222382

Fax : 08932 - 222453

Cell : 98666 64636

Dr. C.P.V.N.J.Mohan Rao, M.Tech., Ph.D.

Principal

Date: 9<sup>th</sup> Dec 2022

TO,

TALENTISE GLOBAL PRIVATE LIMITED (TALENTISE GLOBAL)

Corporate Office Room No 606, 6th Floor, HMP House, 4 Fairley place, B B D Bag, Kolkata - 700001

This WORK ORDER is entered into on this the 09th day of December 2022 placed at Visakhapatnam By and between

AVANTHI GROUP OF COLLEGES

1. Avanthi Institute Of Engineering & Technology, Makavarapalem, Visakhapatnam

2. St. Theresa Institute of Engineering & Technology, Garividi, Vizianagara

3. Avanthi Institute Of Engineering & Technology, Cherukupalli, Vizianagaram

4. Avanthi Institute Of Engineering & Technology, Hayathnagar, Rangareddy

- hereinafter referred to as the "Institute" which expression shall mean and include its heirs, legal representatives, executors, successors-in-interest, administrators and assignees etc of the One Part.

And

Talentise Global Private Limited

Corporate Office Room No 606, 6th Floor, HMP House, 4 Fairley place B B D Bag, Kolkata - 700001

- hereinafter referred to as "TALENTISE GLOBAL" which expression shall mean and include its heirs, legal representatives, executors, successors-in-interest, administrators and assignees etc, of the Other Part.

## 1.0. Purpose of the work order

The institute place this "work order" for subscribing to the "Premium Membership" offer & utilize the professional services offered by TALENTISE GLOBAL for enhanced campus opportunities.

This "Work Order" is provided based on the offer (Ref. No. TG/AP/2023/04/P021) submitted by TALENTISE GLOBAL on Friday 1<sup>st</sup> JULY, 2022 and shall form a part of and be incorporated into this Work Order by reference.

2.0. Authorized Representative(s): The Institute is appointing the three (3) persons as the authorized representative(s) with whom the authorized representative(s) on behalf of TALENTISE GLOBAL will interact / coordinate during the execution process.

Committed for achieving Excellence in Technical Education & Technology  
Principal  
Tamaram, Makavarapalem Md.,  
Visakhapatnam District Dist: 531113

Any change in Authorized Representative by any party should be informed promptly in writing to the other party. The documents mentioning the change shall form a part of and be incorporated into this Work Order by reference.

### 3.0. Campus opportunities

Under the "Premium Membership" offer, we will organize a minimum guaranteed number of 8 Pooled campus event for 2023 batch passing out students.

4.0. Commercial Terms & Conditions: The commercial terms & conditions are described below:

We will provide our services from the "Date of the Work Order/Agreement" till the final examination starts for the 2023 batch.

Under the "Cumulative Commitments" offer, we will organize a minimum guaranteed number of 8 Pooled campus event for Avanthi group of colleges (AP), for 2023 batch passing out students.

The institute has to pay an amount of Rupees One lakhs and fifty thousand Only (Rs. 1,50,000/-) + GST @18% on the quoted amount along with Work Order/Agreement as "Advance Amount" and subscribing for the "Premium proposal for Batch 2023" offer.

The institute's Goods and Services Taxpayer Identification Number (GSTIN) is: NA

The institute's Permanent Account Number (PAN) is: AAATA 3530B

The institute's TAN or Tax Deduction and Collection Account Number is: HYDA01967A

TDS certificate: If the institute deducts any TDS amount during any payment related to the commercials above, the institute will inform the amount, rate & details of TDS in writing along with the payment. The institute will also provide TDS certificate for any such deducted amount to us on a quarterly basis or at the end of the financial year.

Mode of payment: Payment will be made through

- ECS/Online Fund transfer to "Talentise Global Private Limited, IDFC First Bank, A/C No 10077076578 Branch: Garia, Suresh Bhaban, Ground Floor, 36 Garia Main Road, Hindusthan More, City: Kolkata 700084, State: West Bengal (IFSC Code: IDFB0060109)"

OR, through

- Draft / Cheque in favor of "TALENTISE GLOBAL PRIVATE LIMITED" payable at Kolkata, West Bengal.

5.0. Non-transferability: The commercials as well as the payment terms & conditions as agreed & mentioned in this "Work Order", will be valid & binding on the institute in terms of any change in management or otherwise. Any change in Management Authorities by any party should be informed promptly in writing to the other party. The documents mentioning the change shall form a part of and be incorporated into this Work Order by reference.

6.0. Termination: Within the term (duration) as mentioned in the offer, TALENTISE GLOBAL or the institute may terminate the work agreement, with or without cause, by giving thirty days (30 days) written notice to the other party. The Monies due (if any) to TALENTISE GLOBAL or the Institute will be payable or refunded by either party irrespective of termination.

7.0. Authentication & validation of information & data: The institute will be fully responsible for the authentication & validation of all information & data to be provided to TALENTISE GLOBAL. The Institute shall indemnify TALENTISE GLOBAL in the event of any claim or demand raised against TALENTISE GLOBAL on account of any data which is found to be inaccurate, false or misleading and as a consequence of which TALENTISE GLOBAL suffers any loss.

8.0. Damages: Neither TALENTISE GLOBAL nor the Institute be liable for any damages arising in connection with the work order for availing the services under "Campus Support Programme". In no event shall TALENTISE GLOBAL or the institute be liable to the other, for special, direct, indirect or any other damages in connection with or arising out of the furnishing, performance or use of the services or deliverables provided by TALENTISE GLOBAL under the terms of this proposal.

Principal  
Avanthi Institute of Engg. & Technology  
Tamaram, Makavarapalem Md.,  
Machilipatnam District, AP



9.0. Non Guarantee: The institute agrees and acknowledges that

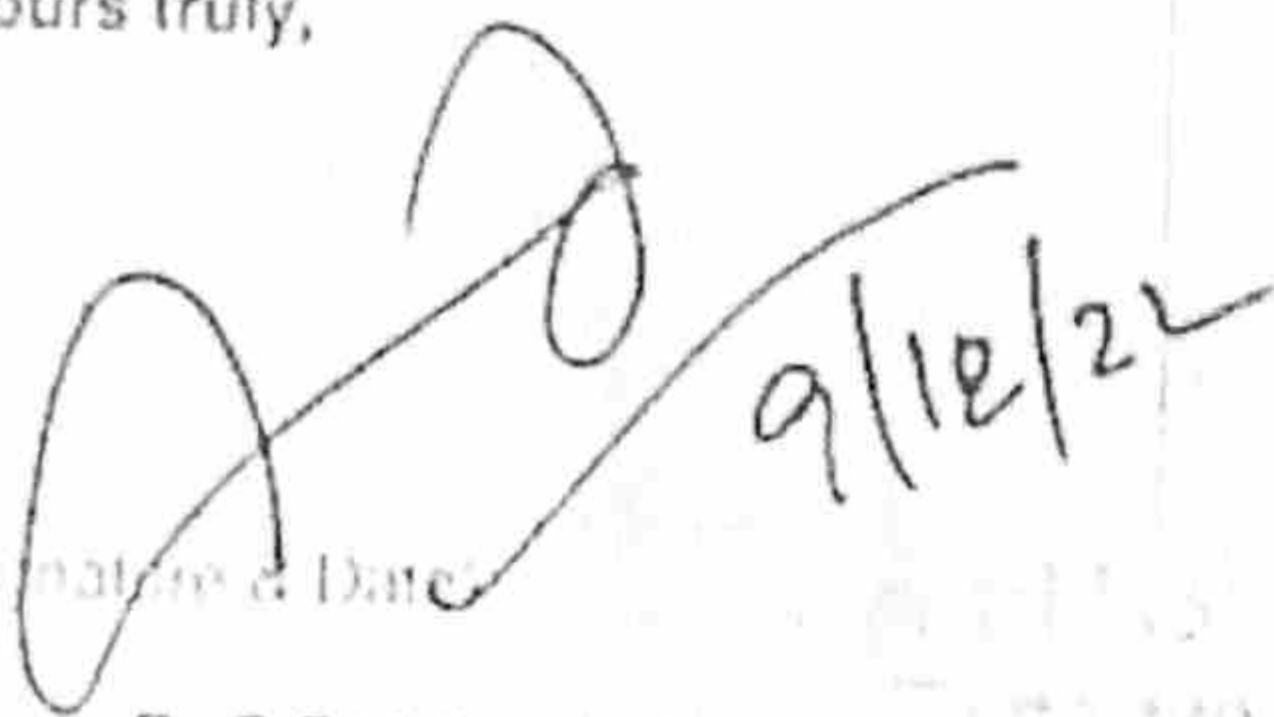
- The offer from TALENTISE GLOBAL & this work order will not cover any company or refer to any recruitment opportunity with any particular company
- The corporate client list as produced by TALENTISE GLOBAL is an indication of their past performance which may or may not repeat in future
- TALENTISE GLOBAL does not commit or guarantee any job to any student of the institute while performing the responsibilities within the scope of this initiative. Neither the institute nor its students will hold TALENTISE GLOBAL liable in any circumstances whatsoever, in the event the students do not find employment from campus events organized by TALENTISE GLOBAL or otherwise as a result of using the services.
- The Final recruitment will be done solely at the discretion of the corporate
- TALENTISE GLOBAL cannot & will not in any way interfere in the recruitment or selection process of the corporate/employer
- TALENTISE GLOBAL does not commit any vacancy in any form from any particular company or organization under this initiative
- TALENTISE GLOBAL will not offer any company who has any sort of monetary involvement in terms of candidates getting job or in form of security deposit or training cost or otherwise. Any reputed company who normally asks for bank guarantee may be an exception in this case.
- The selected candidates will not have to pay any fees or amount to any party concerned for any recruitment drive organized by TALENTISE GLOBAL
- If a candidate is offered from any recruitment drive under this initiative (also when the candidates accepts the offer), the candidate will not be entitled to appear for any further recruitment process as organized by TALENTISE GLOBAL under this initiative.
- The institute will ensure & commits that the offered candidate will not be allowed by the institute to appear for any other recruitment events organized by the institute directly or otherwise.
- TALENTISE GLOBAL will not be responsible for any change made by any recruiting organization in terms of recruitment offer or joining status

10.0 ACCEPTANCE OF WORK ORDER & COMMENCEMENT OF WORK: We expect TALENTISE GLOBAL to send acceptance of this "Work Order" within one week (7 days) of receiving this Work Order and commence work immediately thereof

The undersigned, the management and the authorized representative(s) of the institute are fully aware of THE "ANNUAL MEMBERSHIP" offer as proposed & offered by TALENTISE GLOBAL and all the clauses mentioned in this Work Order.

Trust this is in order

Yours truly,

  
9/12/22

(Signature & Date)

Name: Dr.C.P.V.N.J. MOHAN RAO  
Designation PRINCIPAL  
Contact Phone Number: 08932-222382  
Contact Mobile Number 9849147304  
Contact Fax Number 08932-222382  
Email ID principal\_aiet@yahoo.com



Authorized representative(s) on behalf of the institute as well as TALENTISE GLOBAL;

The institute is hereby appointing the following three (3) members as the authorized representative(s) with whom TALENTISE GLOBAL will interact & coordinates during the execution process under the scope of this "Work Order"

**Authorized Representative (1)**

Name Mr. Daniel raj  
Designation AO  
Contact Phone Number 08932-222382  
Contact Mobile Number: 9866664636  
Official Email ID: principal\_alet@yahoo.com

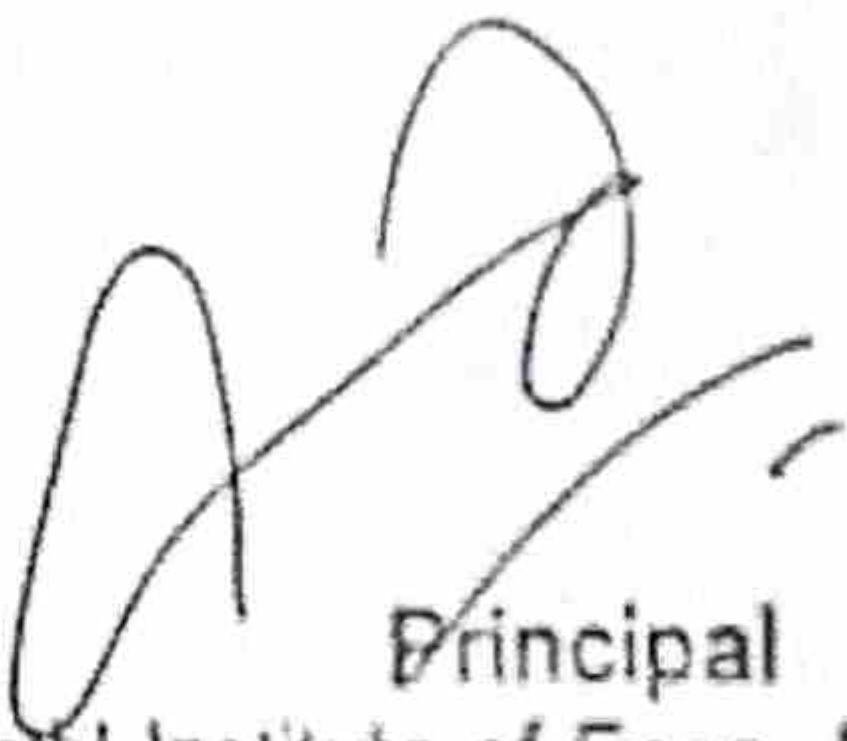
**Authorized Representative (2)**

Name: Dr.T.Srinivasarao  
Designation: Dean T&P  
Contact Phone Number: 08932-222382  
Contact Mobile Number: 9963000511  
Official Email ID: placements dean@avanthi.edu.in

TALENTISE GLOBAL has appointed the following members with whom the institute will interact & coordinate during the execution process under the scope of this "Work Order"

**PRIMARY AUTHORIZED REPRESENTATIVE(S)**

<p>Barnali Roy Talentise Global Private Limited Corporate Office: HMP House, 4 Fairley place, B.B.D Bag Kolkata - 700001, W.B Mobile: 9147099505</p>	<p>Pronay Dey Regional Manager Talentise Global Private Limited Corporate Office: HMP House, 4 Fairley place, B.B.D Bag, Kolkata - 700001, W.B Mobile: 9433289356</p>
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**Principal**  
Avanthi Institute of Engg. & Technology  
Tamaram, Makavarapalem Md.,  
Visakhapatnam District., Pin: 531113



# CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS)

CIN: U74999MH2017NPL300514 GST NO: 37AAHCC2313E1Z4

(A Section 8 not for profit Company Promoted by Govt. of India/ Ministry of Shipping, Sagarmala)

Opp. HSL Complex, Gandhigram, Visakhapatnam, Andhra Pradesh-530005.

E-mail: [info@cemsindia.org](mailto:info@cemsindia.org) ,website: [www.cemsindia.org](http://www.cemsindia.org)

This Memorandum of Understanding (hereinafter referred to as "MoU") is entered into this agreement on this day 07<sup>th</sup> October, 2021 by and between 6th October 2024.

**Centre of Excellence in Maritime & Shipbuilding** (hereinafter referred to as "CEMS"), located at , Gandhi gram, Visakhapatnam – 530 005, India is a well-funded startup in skill development for imparting training with industry 4.0 focus on advanced Design, Automation, Manufacturing and Maintenance, Repair & Overhaul(MRO) domains which caters for all industrial sectors. It is promoted by Indian Register of Shipping in partnership with Siemens and support from Sagarmala, Ministry of Shipping/Govt. of India with an aim to provide globally relevant skilled technical manpower in the latest manufacturing technologies for ship building/repair and high end manufacturing sectors.

CEMS is a dedicated Centre for facilitating professional development and skill enhancement in maritime, infrastructure and manufacturing sectors. It is aimed to build competency in manufacturing industry with industry 4.0 focus by imparting right skills and create skilled manpower pool to cater to current and future industrial landscape of the country, thereby providing better employment opportunities to students and work force. CEMS is hereafter referred to as First Party

**AND**

**Avanathi Institute of Engineering and Technology**, (hereinafter referred to as AIET) located at Makavarapalem, Visakhapatnam, Andhra Pradesh 531113, is a well established institution in Makavarapalem, Visakhapatnam with a motto of providing quality engineering education in a highly disciplined environment with good standards, along with character building of students who will be able to stand up to the challenges of the present employment market with a vision to foster prosperity through technological development by means of education, innovation and collaborative research and emerge as a premier technical institution .AIET is a pioneering Institution of Higher Education in India with Potential for Excellence. The portal of this great temple of learning has welcomed intellectual, cultural and social giants from the length and breadth of the Country who left indelible footprints on the sands of time making AIET a proud alma-mater. AIET is hereafter referred to as Second party.

Whereas the first party CEMS, Visakhapatnam, will provide above 50 courses across 18 specializations; covering 770 modules out of which 271 will be tools and algorithm based courses while 500 will be process and sector based.

And whereas the second party AIET, is an Educational Institution providing education in various Engineering and Diploma Programmes affiliated to JNTUK Kakinada & State Board of Technical Education and Training, A.P., and approved by AICTE, New Delhi. It has the vision and mission to impart quality education of good standards with a major focus on conducting skill development and outreach programmes.

## GENERAL Agreement

In order to facilitate industry-institute interaction for technical advancement, to develop academic and industrial relationships and support collaborative research activities, AIET and CEMS, agree to establish this Memorandum of Understanding (MOU) as a framework for mutual cooperative programs of Training.

### ARTICLE I Faculty Visits and Training

It is agreed that linkages will be strengthened by visit of faculty from AIET to CEMS and CEMS faculty to AIET. The purpose of these visits by the faculty is primarily to facilitate the following:

- Training of AIET faculty by member of CEMS on Design, Advanced Manufacturing and as well as on Automation and MRO
- Training and exposure of faculty with focus on Industry 4.0 Skills
- Assist faculty and students of AIET for project studies.

Arrangements for each such visit will be made by AIET. Purpose, timing and other details concerning these exchanges and short visits in this regard shall be mutually acceptable to both the Institutions. It is agreed that information concerning the purpose and duration of the visit by the faculty, the proposed topics of study, details of the personnel visiting and any further details, as required, will be provided to CEMS by AIET at least two weeks prior to the proposed visit.

CEMS will be Conducting Orientation Programs to Faculty Free of Cost and Faculty Development Training in various domains will be at mutually agreed cost.

### ARTICLE II Student Training

Further to the above, it is also agreed that CEMS will support and facilitate visits of groups of students from AIET. The purpose of these visits by the students is as follows:

- Industrial visits at III year level to study and understand functioning of an industrial establishment
- Industrial visit at III year level to undertake mini-projects and pilot studies for full-fledged projects
- A. As in the case of Article I, arrangements for each such visit will be made by AIET in the form of formal letters seeking permission as well as the convenience of CEMS to send the student groups. Purpose, timing and other details concerning these exchanges shall be mutually acceptable to both the institutions. It is agreed that information concerning the number of students visiting, duration of the visit, the proposed topics of study and any further details, as required, will be provided to CEMS by AIET at least two weeks prior to the proposed visit.

CEMS will charge course fees for conducting various courses will be decided mutually. The course fees will include training fees only and cost of consumables used for training will be borne by students. Cost of Raw Material required for projects, where applicable will be borne by the Students. Study material soft copy will be provided to the trainees. The trainees will have access of the Presentations for 90 days from course commencement. Accommodation, if needed by the students can be arranged in CEMS hostel at nominal fees of Rs 300 for accommodation and Rs 200 for breakfast, lunch and dinner. The accommodation is sharing type and can be made available on prior intimation only.

#### A. Trainings available for Diploma Students on various technologies available at CEMS Centre's.

- Short term courses
- Diploma & Certificate courses
- Weekend / semester vacation courses
- Training for pass out students.
- Faculty Development Program at CEMS Visakhapatnam.

- Customized courses for students & faculties as per the requirement.
- Availability of Labs for undertaking Industry Projects and experiments.
- Teaching staff or research scholars of the participating institute can use resources of CEMS for their thesis work.
- All courses of CEMS shall be certified by Siemens and Indian Register of Shipping (IRS).

1. CEMS and AIET have mutually discussed and agreed to enter into this agreement as detailed hereinafter. Now therefore, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

1. The course fee for each of the course will be decided mutually. Fees will be revised in Mutual Discussion with the college Representatives
2. The participating College shall provide the students of its College as per the time table decided for the course enrolled by its students. The participating College will treat the time spent by its students at CEMS as regular attendance for its academic regulations.
3. The participating College shall provide its transport facility to students wherever possible to attend CEMS-classes. Otherwise transportation will be responsibility of students.
4. CEMS shall collect the course fee either directly or the participating institute can collect the fee and remit it to CEMS.

**NEFT/RTGS DETAILS FOR REMITTANCE OF FEES:**

BANK NAME	ICICI BANK
A/C NAME	CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS)
A/C NO	A/C NO-126901000796
BRANCH	HSL COMPLEX, VISAKHAPATNAM.
IFSC CODE	ICIC0001269

**Center of Excellence in Maritime & Ship Building Visakhapatnam**, has excellent infrastructure and qualified trainers and man power to impart skill training and to offer Diploma and Certificate courses as follows: -

**Diploma in following courses**

Sl No	Course	Modules Covered	Eligibility
1.	3D CAD	<ul style="list-style-type: none"> <li>• Essentials for Designers,</li> <li>• Sketching Fundamentals,</li> <li>• Synchronous Modelling Fundamentals,</li> <li>• NX Sheet Metal,</li> <li>• Drafting Essentials,</li> <li>• Intermediate Design &amp; NX Assemblies,</li> <li>• Advanced Assembly Design / Large Assembly Management,</li> <li>• Class A Free Form Modelling/ Mechanical Free Form Modelling</li> <li>• Engine Design,</li> <li>• Synchronous Modeling and Parametric Design,</li> <li>• Routing Mechanical,</li> <li>• Routing Electrical</li> </ul>	B Tech-Mechanical

2	CAE & NVH (Noise, Vibration & Harshness)	<ul style="list-style-type: none"> <li>• CAE-Advanced Simulation Process &amp; Solutions,</li> <li>• Thermal &amp; Flow Analysis,</li> <li>• Motion Analysis,</li> <li>• Laminate Composite,</li> <li>• Advance Thermal &amp; Flow Analysis,</li> <li>• Advanced Finite Element Analysis (FEA),</li> <li>• NVH- Vibration Measurements and Analysis,</li> <li>• Modal Testing and Analysis,</li> <li>• Acoustics Measurements and Analysis,</li> </ul>	
3	PLM	<ul style="list-style-type: none"> <li>• Essentials for Designers,</li> <li>• Advanced Simulation Process,</li> <li>• Basics of RobCAD,</li> <li>• TCUA - Using TC,</li> <li>• TCUA - Installation,</li> <li>• TCUA - Integration for NX users,</li> <li>• TCUA- Application &amp; Data Model Administration</li> </ul>	
4	Robotics & DM	<ul style="list-style-type: none"> <li>• Technomatrix – Process,</li> <li>• Technomatrix – RobCAD,</li> <li>• Technomatrix – Flow,</li> <li>• Industrial Robotics Basics-KUKA</li> <li>• Robotics Application – 1) Material Handling, 2) MIG Welding, 3) PLASMA Cutting.</li> </ul>	
5	Mechatronics Concept Design (MCD)	<ul style="list-style-type: none"> <li>• PLC Programming ,</li> <li>• Essentials for Designers,</li> <li>• MCD ,</li> <li>• IIML,</li> <li>• Mechatronics</li> </ul>	
6	CAM & CNC	<ul style="list-style-type: none"> <li>• NX CAM Manufacturing Fundamentals,</li> <li>• NX CAM Turning Manufacturing Process,</li> <li>• Turning NC Programming,</li> <li>• Milling NC Programming,</li> <li>• TURNING- Operating and Machining,</li> <li>• MILLING- Operating and Machining</li> </ul>	
7	Maintenance Repair & Overhaul (MRO)	<ul style="list-style-type: none"> <li>• Welding,</li> <li>• Pneumatics,</li> <li>• Hydraulics,</li> <li>• Pumps,</li> <li>• Piping System</li> </ul>	
8	Industrial Automation & Mechatronics	<ul style="list-style-type: none"> <li>• PLC Programming,</li> <li>• HMI &amp; NETWORKING ,</li> <li>• Designing SCADA System,</li> <li>• Mechatronics</li> </ul>	B.Tech- ECE / EEE
9	Process Automation	<ul style="list-style-type: none"> <li>• PLC Programming,</li> <li>• HMI &amp; NETWORKING,</li> <li>• Designing SCADA System</li> <li>• &amp; Process Instrumentation</li> </ul>	
10	Mechatronics Concept Design(MCD)	<ul style="list-style-type: none"> <li>• PLC Programming,</li> <li>• Essentials for Designers ,</li> <li>• MCD,</li> <li>• HMI &amp; NETWORKING</li> <li>• Mechatronics</li> </ul>	
11	Distributed Control System(DCS)	<ul style="list-style-type: none"> <li>• PLC Programming,</li> <li>• HMI &amp; NETWORKING,</li> <li>• Designing SCADA System,</li> <li>• Process Instrumentation</li> <li>• Simatic PCS ? Basics</li> </ul>	
12	Electrical Drives & Switch Gears	<ul style="list-style-type: none"> <li>• AC/DC Drives,</li> <li>• Low Voltage Switchgear,</li> <li>• Power systems</li> <li>• Induction Motors</li> </ul>	

a. Certificate Courses

Lab	Domain	Course Title	Total (hrs.)	Duration
Product Design and Validation (PDV)	CAD	Essentials for NX Designers	40	
		Sketcher Fundamentals	16	

		Drafting Essentials	24
		Synchronous Modelling Fundamentals	16
		Synchronous Modeling and Parametric Design	24
		Intermediate Design & NX Assemblies	40
		NX Sheet Metal	16
		Class A Free Form Modelling/ Mechanical Free Form Modelling	40
		Advanced Assembly Design / Large-Assembly Management	24
		Routing Mechanical	16
		Routing Electrical	16
	CAM	NX CAM Manufacturing Fundamentals	32
		NX CAM Turning Manufacturing Process	32
	CAE	Advanced Simulation	40
		Thermal and Flow Analysis	24
		Laminate Composites	8
		Motion Simulation	24
		Advanced Finite Element Analysis (FEA)	20
Advanced Manufacturing	PLM	Using Teamcenter	32
		Teamcenter Installation	40
		Teamcenter Integration for NX users	8
		Schedule Manager	16
		TC Application & Data Model Administration	40
		Mock-up	24
	DM	Tecnomatix – RobCAD	32
		Tecnomatix – Flow	40
		Tecnomatix – Process	48
Test and Optimization Lab	T&O	Vibration Measurements and Analysis	20
		Modal Testing and Analysis	30
		Acoustics Measurements and Analysis	20
Research Machine Shop	CNC	TURNING-Numerical Control Programming	32
		MILLING-Numerical Control Programming	32
		Turning Operating and Machining	32
		Milling Operating and Machining	32

Automation	AUTOMATION	Basics of PLC	50
		HMI & NETWORKING	40
		Basics of SCADA	50
Mechatronics	MECHATRONICS	Basics of Mechatronics	50
Welding Technology	WELDING	Welding	60
Robotics	Robotics	Industrial Robotics Basics - KUKA	40
		Robotics Applications	120
Process Instrumentation	Process Instrumentation	Basics of Process Instrumentation	50
		SIMATIC PCS 7 Basics	50
Electrical	Electrical	Basics of Induction Motors	24
		Basics of AC-DC Drives	40
		Basics of Low Voltage Switchgear	40
		Basics of Power systems	40
Pneumatics & Hydraulics	MRO	Pneumatics	60
		Hydraulics	60
Virtual Reality	VR	Virtual Reality	8
Pumps Training System	MRO	Pumping System	50
		Piping System	40
Radar System	RADAR	Radar systems	50
Dimensional Accuracy and Control System	Marine	Dimensional Accuracy and Control System	40
Nesting- Productivity Improvement Lab		Nesting Productivity Improvement Lab	40
Hull Design		Hull Design	120

### **ARTICLE III**

#### **Courses: Seminars, Workshops, Refresher Courses**

It is agreed that AIET will arrange periodic seminars, workshops and refresher courses in collaboration with CEMS. The purpose of these courses is to facilitate and maintain on-going Industry-Institute Interaction as well as provide a forum for faculty of AIET as well as those of institutions in the vicinity to discuss on topics of current interest both to AIET as well as CEMS. Experts from CEMS as well as faculty from AIET with significant exposure in the topic of interest will coordinate and conduct these courses.

Arrangements for such courses will be made by AIET in keeping with the convenience of experts from CEMS. Purpose, timing and other details concerning these courses shall be mutually acceptable to both the institutions. It is agreed that information concerning the duration of the visit, the proposed topics of the course and any further details, as required, will be mutually discussed by AIET with CEMS by AIET at least one month prior to the schedule of the course or workshop.

### **ARTICLE IV**

#### **Cooperative Research**

It is anticipated that significant opportunities, of which a few have been identified, exist for cooperative research between AIET and CEMS. Such clearly beneficial activities may require specific arrangements. In



view of the importance of cooperative research, CEMS will provide necessary support to visiting faculty from AIET to study research problems at CEMS. Such problems will be analyzed and solutions suggested by AIET.

**ARTICLE V**  
**Competence in Consultancy**

It is also anticipated that significant opportunities exist for taking up consultancy works with industries. AIET has state-of-the-art equipment ideally suited to taking up consultancy work for industries in the area of materials testing, machinability testing, fabrication of complicated parts, dynamic testing or equipment etc. CEMS will provide necessary assistance and guidance to AIET to develop such consultancy capabilities initially by working on challenges faced by CEMS and later extending the expertise gained to other industries.

**ARTICLE VI**  
**Exchange of Scientific Materials**

Both the collaborating parties agree to exchange as widely as is practicable such items as scientific publications and journals, college calendars, prospectuses, text books, course outlines and reference materials that may be necessary and of use to either party.

**ARTICLE VII**  
**Duration of Memorandum of Understanding**

The effective date of this MOU shall be 07.10.2021. The MOU shall extend for a period of 1 (One) year and may be renewed upon mutual written agreement. The MOU may be modified by mutual written agreement. The MOU may be terminated by either CEMS or by AIET with notification to the other party six months prior to the effective date of termination.

**ARTICLE VIII**  
**Indemnification**

Centre of Excellence in Maritime & Shipbuilding (CEMS) and AIET shall each indemnify and hold harmless the other, its faculty/officers, agents and employees, for any and all liability, damages and costs attributable to the negligent acts or omissions of the indemnifying party, its faculty/officers, agents and employees while acting in the scope of their employment and in furtherance of activities described in this Memorandum of Understanding.

**ARTICLE IX**  
**Liability Insurance**

Each party shall maintain its own insurance in amounts deemed appropriate for its operations. Such insurance shall provide coverage for negligent acts, errors, or omissions and provide protection against bodily injury or property damage claims. It is expressly understood that each party shall be solely responsible for its own actions and such insurance shall not extend to protect any other party.

**ARTICLE X**  
**Conduct**

Each party shall abide by the rules and regulations of the host institution especially in regard to visits by the faculty/students of AIET to CEMS.

In witness hereof, the Centre of Excellence in Maritime & Shipbuilding (CEMS), and Avanthi Institute of Engineering and Technology (AIET) have executed those presently in manner hereinafter mentioned on the day of 07.10. 2021 at AIET, Makavarapalem.

**SIGNED ON BEHALF OF**

**Centre of Excellence in Maritime and Shipbuilding (CEMS)**

**Avanthy Institute of Engineering and Technology (AIET)**

Commander S Gopi Krishna IN (Retd.)

Dr C P V N J Mohan Rao

Signature:

*[Handwritten Signature]*  
31/10/21

Signature:

*[Handwritten Signature]*  
31/10/21

Chief Operating Officer (COO)

Designation: Principal

**Principal**  
**Avanthy Institute of Engg. & Technology**  
**Tamaram, Makavarapalem Md.,**  
**Visakhapatnam District., Pin: 531113**

**Witness**

Name:

Name:

Signature

Signature

Designation:

Designation:



# ELECTROPRO

#28-10-33, Jagadamba Complex, Suryabagh, Jagadamba, Visakhapatnam-530020

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## MEMORANDUM OF UNDERSTANDING ELECTROPRO AND AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY

ElectroPro is MSME registered and ISO 9001: 2015, ISO 14001:2015 Technology Company, It is an electronic product development & manufacturing company founded in 2016. We offer services like Robotics, Embedded systems; Internet of Things, Artificial Intelligence, Machine Learning, Home and Industrial Automation.

Having its Registered office at #28-10-33, JAGADAMBA COMMERCIAL COMPLEX, JAGADAMBA, Visakhapatnam represented by its undersigned of the one part;

And AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY, an educational institution having its Campus at TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM represented by its Principal, Dr. C P V N J Mohan Rao .

Whereas **ELECTROPRO** and **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY** shall be here in after jointly referred to as the "Parties "and singularly as a "Party" .

The Parties has decided to agree to establish industry – academic Collaboration in areas of mutual interest and in accordance with terms and conditions set forth in this Memorandum of Understanding (MOU), **ELECTROPRO** and agree on the following Activities:

1. **AIET** has agreed to allow **ELECTROPRO** to be in the chair of **TECHNOLOGY CENTRE (PRO LAB)** organized in the college Premises.
2. **AIET** Allowed **ELECTROPRO** to use Their **Space (approximately 200sft) and Human Resource (STUDENTS)** who selected for free training module by providing **Training and INTERNSHIPS** to use them in their product designing and research activities for a period of 8 months to one year as per the delivery of schedule.

# ELECTROPRO

#28-10-33, Jagadamba Complex, Suryabagh, Jagadamba, Visakhapatnam-530020

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3. **ELECTROPRO** Has Agreed to setup Their Equipment in the Space Provided by **AIET** as a **TECHNOLOGY CENTRE(PRO LAB)** to deliver Training Module for 20 selected students upon taking e-waste from Campus.
4. **ELECTROPRO** will support students of **AIET** in designing and development of Projects and Products on selected modules for a free of cost.
5. **ELECTROPRO** will help College management by organizing Seminars, Workshops, and Exhibitions which is free of cost by related to their industry.
6. **ELECTROPRO** allowed to Design and Development of products in the College Premises.
7. **ELECTROPRO** officials will come and select the students as per the company Recruitment policies and offer letters will be issued after successful completion of training on the performance based on Internships and taking account into student academic record by the time successful completion of Training and placement confirmation will be given after selection procedure.
8. After Final assessment of trained **INTERN CANDIDATES** from Technology Centre, will be placed in **Electropro Work Locations** to start the work as per their selected positions those are **RESEARCH ENGINEERS, MASTER TRAINERS and TRAINERS.**
9. **AIET** has to provide time schedule to deliver the training module in the campus for the selected students at **Electropro Technology Centre.**
10. Selected Intern students from campus will be taking Commitment of one year to work at **Electropro Location** after successful completion of **FREE Training Module.**
11. **MOU** will be applicable for a period of Five Years from the date of Signed **MOU** by both the Parties and will be Renewal as per mutual terms.
12. **ELECTROPRO** will be working towards the benefit of students by teaching them Industry technologies Free of Cost to make them industry ready and

# ELECTROPRO

#28-10-33, Jagadamba Complex, Suryabagh, Jagadamba, Visakhapatnam-530020

use their services by providing industry acceptable Internship and selected will be working on Robotics/AI/IIOT Technologies which will empower their Techno Professional Career.

13. Looking forward to great collaboration with AIET to fulfill the common mission by making Student Engineers into Industry Ready Engineers.

Agreed by:

Executed For ELECTROPRO by:	Executed For COLLEGE, by:
Name: Mr. Venkatesh Sappagaddi	Name: Dr. C P V N J Mohan Rao .
Designation: Founder & CEO	Designation: PRINCIPAL
 Signature and Date	 Signature and Date

Principal  
Avinthi Institute of Engg. & Technology  
Tameram, Mahabubnagar Dist.,  
Visakhapatnam - 531112



**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding is executed on this 05 Day of August 2020 at Hyderabad by and between: -

M/s. BYTEXL INDIA PRIVATE LIMITED (A subsidiary of KP2 Associates LLC, USA) a company registered at HYDERABAD(Telangana), having its office at **16/1/25, Road No.7, Ida Nacharam Hyderabad, TG - 500076**, being represented by its Authorised Representative Mr. Raman Subramanyam (hereinafter referred to as "**First Party**") which term shall include all its successors in interests and permitted assignees)

And

Avanathi Institute of Engineering & Technology [ **Address: Narsipatnam Tehsil, Makavarapalem, Andhra Pradesh 531113, India**] (hereinafter referred to as the "**Second Party**") which term shall include all its successors in interests and permitted assignees)

WHEREAS the First Party is in the business of providing a platform that offers access to programming and coding courses, via the ByteXL website URL namely bytexl.in, bytexl.com and through ByteXL mobile application.

WHEREAS the Second Party is in the activity of providing engineering education to students.

WHEREAS both parties are desirous of synergising their core competencies and have agreed to enter into this Memorandum of Understanding on the following terms and conditions: -

**I. PURPOSE AND OBJECTIVE**

- 1) The main objective and purpose of this Memorandum of Understanding is to promote cooperation in academic education and research using cyber security, artificial intelligence, deep learning, IOT, blockchain and skill development tools by both parties.
- 2) This MOU shall be valid for Financial arrangements only for the training period
- 3) Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon

**II. FORMS OF COOPERATION**

- 1) The First Party shall enlist the Second Party and the Second Party shall enlist the First Party as each other's STRATEGIC PARTNER in each other's website, brochures, or any other marketing material.
- 2) The agreement is mutually exclusive i.e. both parties do not have exclusive rights on the other side.

### III. FINANCIAL ARRANGEMENTS

#### a. Payment Details

Product	Description	Retail Price	Final Discounted Price
BCAP	Job-ready program Instructor-led 160 hours	Rs. 4000 /- per student	Rs. 2500 /- per student

#### b. Payment Terms and Conditions:

- i. The details of pricing are confidential and must not be disclosed to any other college
- ii. This cost does not include GST
- iii. The actual cost could vary based on the number of students
- iv. The Second Party shall pay the First Party, as per the Schedule mentioned herein below -
  1. 50% should be paid before the program starts
  2. Remaining 50% balance at the end of the program
- v. Any change in the above could impact and lead to change in the overall cost of the program

### IV. LEGAL RELATIONSHIP

None of the terms of this Memorandum of Understanding shall be construed to confer any legal relationship between the parties.

### V. DURATION

The duration of this Memorandum of Understanding shall be for a period of one years from the date of this Agreement. Both parties shall have the option to renew this Memorandum of Understanding for a further period of three years by written consent of both parties.

Both parties may cancel this Memorandum of Understanding by giving three months prior written notice delivered to the other party.

IN WITNESS WHEREOF, this Memorandum of Understanding is executed on this day of August 2020 in the presence of witnesses with free will and without any undue influence or duress.

  
FIRST PARTY

S V Raman

ByteXL India PVT LTD.

Executive Director

August 05, 2020

  
SECOND PARTY

Principal

Avanthi Institute of Engg. & Technology  
Tamararam, Makavarapatem Md.,  
Visakhapatnam District., Pjn: 531113







**SHA ASSOCIATES**

Reality is wrong - Dreams are for real

www.shaassociates.asia  
info@shaassociates.asia  
22-31-6, Sha Mansion  
Beach Road  
Visakhapatnam - 530 001  
+91 90 3062 7860

# MEMORANDUM OF UNDERSTANDING BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM  
VISAKHAPATNAM.**

**And**

**SHA ASSOCIATES  
#22-31-6, Sha Mansion,  
Beach Road, Visakhapatnam- 530001.**

This MEMORANDUM OF UNDERSTANDING is entered on -10/09/2021.

**BETWEEN**

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM**

AIET, Makavarapalem was established in 2005 with a vision to make an indelible mark in the field of Engineering Education & Research.

**Highlights of the College:**

- Established in 2005
- Offers UG and PG programs

**Accreditations:**

- AIET, is providing quality education since 16 years one of the reputed institute in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

**Mission:**

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter "AVANTHI EDUCATIONAL SOCIETY" has a vast experience of nearly two decades in running different educational institutions.





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Visakhapatnam - 530 001  
+91 90 3062 7860

## AND SHA ASSOCIATES

#22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001.

### About Company:

SHA Associates is a software development company providing IT solutions to enterprises worldwide. It was established in 2013 and is not only equipped with a pool of talent where manpower is concerned, but it also has that infrastructure that assists them achieve their targets efficiently. We have expertise in working with a variety of customers from companies to individuals. Our successful assignments with client companies have established our reputation as superior providers of IT solutions.

### Brief details of the Company

This MOU shall commence from the date of its signing and shall continue for a period of **Two years** from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapalem and SHA ASSOCIATES, #22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001 recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AIET, Makavarapalem and Sha Associates, #22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001. will be in the following areas:

#### 1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

#### 2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.



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22-31-6, Sha Mansion  
Beach Road  
Visakhapatnam - 530 001  
+91 90 3062 7860

- Provide collaborative consultancy services in the areas where ever applicable.
- Submit the collaborative funded research projects to the funding agencies.

### 3. Industry visits and Internship

- Support in organizing industry visits in the respective disciplines.
- Provide opportunities for summer and Full semester internships.

### 4. Guest Faculty/ Visiting Faculty/Resource Person from Industry:

- Nominate senior subject experts from industry as Subject Experts
- Depute senior HR/Technical personnel for general motivational sessions.
- Conduct employability orientation programs for the students.

### 5. Management Development Programs (MDPs):

AIET, Vizianagaram helps in providing the resources for the different Management development programs that are needed by the industry on ongoing basis in the following indicated areas

Team Building  
Stress management  
Etiquette  
Transactional Analysis  
Time Management

Communication Skills  
Conflict Management  
Customer Service  
Emotional Intelligence.  
Interpersonal Skill.

### 6. Utility of the Lab infrastructure:

- AIET, Makavarapelm offers in sparing the available lab facilities for the technical training and consultancy work related to the industry.

#### **Terms and conditions:**

- Both AIET, Makavarapelm and Sha Associates, #22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001, shall nominate a SPOC from both side to oversee and ensure that all the activities under the MOU are taken up with true spirit.
- All the travel and other logistics needed for the industry experts will be take care by AIET, Makavarapelm .



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Beach Road  
Visakhapatnam - 530 001  
+91 90 3062 7860

- Indicative outcomes of the MOU :**

Item	Item Description	Target/ Year
1	Curriculum Design & Delivery	1-2 Topics of relevant subject
2	Industrial Projects & Consultancy	1-2 collaborative consultancy project
3	Workshops for students	02 (1 per semester as per the availability of students)
4	Faculty Development/ Management Development Programmes	In the ratio of 1:1
5	Full Semester Internship	10-15 students (Subject to seats availability with Industry)
6	Guest Faculty/ Visiting Faculty /Resource Person from Industry	1-2 Recourse persons from Industry



# SHA ASSOCIATES

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Beach Road  
Visakhapatnam - 530 001  
+91 90 3062 7860

IN WITNESS WHEREOFF the parties hereto have executed this understanding on the day and date as below.

## WITNESSES

<p>For</p> <p><b>AVANTHI INSTITUTE OF ENGINEERING &amp; TECHNOLOGY.</b> <b>TAMAMRAM, MAKAVARAPALEM</b> <b>VISAKHAPATNAM</b></p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature: </p> <p>Date: 10/9/2021</p> <p>Stamp And Seal: </p> <p>Place: Makavarapalem</p>	<p>For</p> <p><u>Sha Associates</u></p> <p><u>#22-31-6, Sha Mansion, Beach Road,</u> <u>Visakhapatnam- 530001.</u></p> <p>Valid TIN: VPNB02637F</p> <p>GST number : 37AGLPM9732E122</p> <p>LIN : AP03-29-024-0670051</p> <p>MSME : UDYAM – AP- 10-0010984</p> <p>Name: Mohammed Abdul Hafeez</p> <p>Designation: Operations Head</p> <p>Signature: </p> <p>Date: 13/09/2021</p> <p>Stamp And Seal: </p>
---	--

## WITNESS

1. Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem 
2. Manager HR, Sha Associates, #22-31-6, Sha Mansion, Beach Road,  
Visakhapatnam- 530001.



## MEMORANDUM OF UNDERSTANDING

### BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM  
VISAKHAPATNAM**

### And

**HOBEL BELLOWS Co.,  
Plot No.ZP, VSEZ,Duvvada  
Visakhapatnam**

This MEMORANDUM OF UNDERSTANDING is entered on - 07/09/2020

### BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM**

AIET, Makavarapalem was established in 1999 with a vision to make an indelible mark in the field of Engineering Education & Research.

#### Highlights of the College:

- Established in 1999
- Offers UG and PG programs

#### Accreditations:

- AIETM is providing quality education since 23 years one of the reputed institutes in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

#### Mission:

To impart Value based Scientific Knowledge through Quality Technical Education. The promoter " AVANTHI EDUCATIONAL SOCIETY "has a vast experience of nearly two decades in running different educational institutions.

#### **Hobel Bellows Co.**

Office Plot No. ZP Phase I, V S E Z., Duvvada, Visakhapatnam - 530 046, A P India  
Phone: +91 891 2704075-80 Fax: +91 891 2704081

AND

HOBEL BELLOWS Co., Visakhapatnam

About Company:

• Brief details of the Company

We are manufacturers of Metallic Bellows, Interlock, Corrugated hoses and assemblies, Expansion Joints, EGR Pipe assemblies, Oil drain tubes, Exhaust Manifold Systems and sub-assemblies and Metallic pipes catered to both Original Equipment Manufacturers as well as secondary markets which comprise of the segments like Residential and Commercial - Gas and Water, Automotive, Diesel Engine, Power Transmission etc.,

This MOU shall commence from the date of its signing and shall continue for a period of Two years from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapelm and Hobel Bellows Co., recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AIET, Makavarapelm and Hobel Bellows Co., Visakhapatnam will be in the following areas:

1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas where ever applicable.
- Submit the collaborative funded research projects to the funding agencies.

3. Industry visits and Internship

- Support in organizing industry visits in the respective disciplines.
- Provide opportunities for summer and Full semester internships.

IN WITNESS WHEREOFF the parties hereto have executed this understanding on the day and date as below

WITNESSES

<p>For</p> <p><b>AVANTHI INSTITUTE OF ENGINEERING &amp; TECHNOLOGY TAMAMRAM, MAKAVARAPALEM VISA KHAPATNAM</b></p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature: </p> <p>Date: 07/09/2020</p> <p>Stamp And Seal:  Principal</p> <p><b>Avanthi Institute of Engg. &amp; Technology Tamaram, Makavarapalem Md., Place: Makavarapalem, Visakhapatnam District., Pin: 531113</b></p>	<p>For</p> <p><b>HOBEL BELLOWS Co., VISA KHAPATNAM</b></p> <p>Valid TIN/GST number : 37AAEFH6050R1ZV</p> <p>Company CIF No: 4608000179 Name: Y. SHANTHY</p> <p>Designation: Manager - HR</p> <p>Signature: </p> <p>Date: 07/09/2020</p> <p>Stamp And Seal: </p>
---	---

WITNESS

1. Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem

2. G. G. Reddy, Engineer - IT



# MEMORANDUM OF UNDERSTANDING

## BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM  
VISAKHAPATNAM**

## And

**SYNTIZEN TECHNOLOGIES PRIVATE LIMITED  
HYDERABAD**

This MEMORANDUM OF UNDERSTANDING is entered on - 14/09/2020

## BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM**

AJET, Makavarapalem was established in 1999 with a vision to make an indelible mark in the field of Engineering Education & Research.

### Highlights of the College:

- Established in 1999
- Offers UG and PG programs

### Accreditations:

- AIETM is providing quality education since 23 years one of the reputed institutes in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

### Mission:

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter " AVANTHI EDUCATIONAL SOCIETY "has a vast experience of nearly two decades in running different educational institutions.

AND

## SYNTIZEN TECHNOLOGIES PRIVATE LIMITED, HYDERABAD

### About Company:

Syntizen's mission is to enable Seamless identity check which results in Delightful customer onboarding for Corporate & to better the Service Delivery by Governments. Founded in 2014, Syntizen is a Startup India registered Start-up, incubated at India's T-Hub which is India's biggest Government backed Startup incubator, member of India Stack and a part of NASSCOM 10K Startups.

### Brief details of the Company

Syntizen works with startups, middle-market businesses, state governments and other corporate companies developing innovative solutions that make an impact.

This MOU shall commence from the date of its signing and shall continue for a period of Two years from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapelm and SYNTIZEN TECHNOLOGIES PRIVATE LIMITED, Hyderabad recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AIET, Makavarapelm and SYNTIZEN TECHNOLOGIES PRIVATE LIMITED, Hyderabad will be in the following areas:

#### 1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.



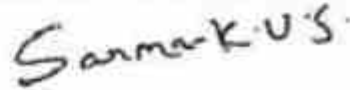

#### 2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas where ever applicable.
- Submit the collaborative funded research projects to the funding agencies.

#### 3. Industry visits and Internship

IN WITNESS WHEREOFF the parties hereto have executed this understanding on the day and date as below

WITNESSES

<p>For</p> <p><b>AVANTHI INSTITUTE OF ENGINEERING &amp; TECHNOLOGY TAMAMRAM, MAKAVARAPALEM VISA KHAPATNAM</b></p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature: </p> <p>Date: 14/09/2020</p> <p>Stamp And Seal: </p> <p>Principal Avanthi Institute of Engg. &amp; Technology Tamaram, Makavarapalem Md., Visakhapatnam District, Pin: 531113</p>	<p>For</p> <p><b>SYNTIZEN TECHNOLOGIES PRIVATE LIMITED, HYDERBAD</b></p> <p>GST number : 35AAUCS6317F1ZZ Company CIN: U72200TG2014PTC064525</p> <p>Name: K.V.S.Sarma</p> <p>Designation: Head- Business Operation</p> <p>Signature: </p> <p>Date: 14/09/2020</p> <p>Stamp And Seal: </p>
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WITNESS

1. Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem
2. HR Administrator, Syntizen Technologies Private Limited, Hyderabad





## MEMORANDUM OF UNDERSTANDING

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM  
VISAKHAPATNAM

### And

INSPIREEDGE IT SOLUTIONS PVT LTD.,  
APIIC Hill #2, Rushikonda, Visakhapatnam 530045

CIN: U72200AP2012PTC008356

This MEMORANDUM OF UNDERSTANDING is entered on - 03/09/2020

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM

AIEI, Makavarapalem was established in 1999 with a vision to make an indelible mark in the field of Engineering Education & Research.

#### Highlights of the College:

- Established in 1999
- Offers UG and PG programs

#### Accreditations:

- AIEI is providing quality education since 23 years one of the reputed institutes in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

#### Mission:

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter "AVANTHI EDUCATIONAL SOCIETY" has a vast experience of nearly two decades in running different educational institutions.





AND

**INSPIREEDGE IT SOLUTIONS PVT LTD.,**  
APHC Hill #2, Rushikonda, Visakhapatnam 530045

Brief details of the Company

We are Inspireedge, an extremely energetic, young, and creative organization based in the picturesque city of Visakhapatnam, Andhra Pradesh, India with its offices across India & the US.

With our talented team of professionals, we offer Consulting Solutions, Expense Management, Technical Services, Digital Marketing, and QA services to clients across varied industrial verticals. Since our incubation in 2011, we have empowered more than 300+ global organizations to achieve their goals and gained a significant business advantage with customized solutions through a modern, practical approach.

We have risen from the startup stage to a full-fledged tech company that has been conferred with accolades such as Great Place to Work Certification (2018-19), Top Performers among Top 500 Tech Companies in India (2018), India Growth Champion in 2020 and counting.

This MOU shall commence from the date of its signing and shall continue for a period of Two years from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapalem and INSPIREEDGE IT SOLUTIONS, VIZAG recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual benefit.

The said arrangement between AIET, Makavarapalem and INSPIREEDGE IT SOLUTIONS, VIZAG will be in the following areas:

1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas where ever applicable.

CIN: U72200AP2012PTC083356





4	Faculty Development, Management Development Programmes	In the ratio of 1:1
5	Full Semester Internship	10-15 students / subject / discipline / semester (with industry)
6	Guest Faculty / Visiting Faculty / Resource Person from Industry	1-2 Resource persons from industry

IN WITNESS WHEREOF the parties hereto have executed this understanding on the day and date as below

WITNESSES

CIN: U72200AP2012P1C083356

For

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM**

Name: Dr. C P V N J Mohan Rao

Designation: Principal

Signature:

Date: 03/09/2020

Stamp And Seal:

**Principal**  
**Avanthi Institute of Engg. & Technology**  
**Tamamram, Makavarapalem Md.,**  
**Visakhapatnam District., Pin: 531113**

For

**Inspiredge IT Solutions, Vizag**  
 GST number: 37AAQCE0517X170  
 CIN: U72200AP2012P1C083356

Name: Narendra Nerla

Designation: COO & Board Member

Signature:

Date: 03/09/2020

Stamp And Seal:

WITNESS

1. Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem
2. Diwakar Pillala, Head - Corp Affairs, Vizag



20/05/2017

Print

**Subject:** RE: MOU DOC from Avanthi Engg college  
**From:** Namrata (namrata.k@inspiredge.in)  
**To:** srinivasarao\_tegala@yahoo.co.in,  
**Cc:** narendra.n@inspiredgeit.com,  
**Date:** Monday, 22 May 2017 6:35 PM

Hi Srinivas,

Please find attached signed copy of the MOU Document.

Kindly reach us for any clarifications.

Thank you,



**Namrata Kamrushi**  
Assistant Manager - HR  
Inspiredge IT Solutions

Phone: +91 868.888.8458



Please consider the environment before printing this e-mail

**NON-DISCLOSURE:** The information in this e-mail including any attachments is confidential and may be legally privileged and is intended solely for the addressee. If you are not an intended recipient, please delete this message and all attachments and notify us immediately by replying to this transmission. Any use, disclosure or distribution of the contents of this email and any attachments is unauthorized and may be unlawful. Finally, the recipient should check this e-mail and any attachments for the presence of viruses. The company accepts no liability for any damage caused by any virus transmitted by this e-mail.

----- Forwarded message -----

**From:** srinivasarao tegala <srinivasarao\_tegala@yahoo.co.in>  
**Date:** Mon, May 22, 2017 at 10:45 AM  
**Subject:** MOU DOC from Avanthi Engg. college  
**To:** "narendra.n@inspiredgeit.com" <narendra.n@inspiredgeit.com>

Dear sir

This Non-Disclosure and Confidentiality Agreement executed on this 22<sup>nd</sup> day of May 2017 by Avanthi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, and Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.

In favour of

**Inspiredge IT Solutions, VISAKHAPATNAM, ANDRA PRADESH, INDIA, hereinafter called, Inspiredge IT Solutions, VISAKHAPATNAM, which expression shall include its successors and permitted assigns.**

Inspiredge is an extremely energetic, young and creative organization. We form an extended team for our global clients and help offer industry's best talent pool integrated with sustainable Technologies and ever evolving operating practices. We are proud to empower our partners gain significant business advantage through our unique solutions. Built on a strong foundation of business values. Inspiredge provides the best multi-channel services - Systems Engineering, Expense Management, Call Monitoring, and Helpdesk Services for Unified Communications, Telecom, Health Care, Financial Services and Entertainment Industries. Offers Software License Compliance Services and Application Development Solutions across the industry.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. INSPIREDGE IT SOLUTIONS, VISAKHAPATNAM has agreed to AIETM.

This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and INSPIREDGE IT SOLUTIONS, VISAKHAPATNAM from time to time in various areas to the benefit of both AIETM and



Party on the grounds of failure to prove actual damage.

- 6.8 No Implied Relationship. Nothing contained or implied in this Agreement creates a joint venture or partnership between the Parties or makes one Party the agent or legal representative of the other Party for any purpose.
- 6.9 Counterparts. This Agreement may be executed in separate counterparts (and signature pages may be delivered by facsimile) all of which together evidence the same agreement.
- 6.10 Rights of Third Parties. A person who is not a party to this Agreement has no right to enforce any term of this Agreement.
- 6.11 Governing Law. This Agreement is governed by the Governing Law of India and each of the Parties submits to the non-exclusive jurisdiction of the Governing Courts at Hyderabad, India over any claim arising under or in connection with this Agreement.

Signed for and on behalf of AIETM :

Signature:

(Authorised Signatory 1)

Name:

Dr.C.P.V.N.J.Mohan rao  
(Print Name)  
**Principal**

**Avanathi Institute of Engg. & Technolo**  
**Tameram, Makevarapalem Md.,**  
**Visakhapatnam District**

Signed for and on behalf of INSPIREDGE IT  
SOLUTIONS,VISAKHAPATNAM:

Signature:

(Authorised Signatory 1)

Name:

**Narendra Nerla**  
(Print Name)

This Non-Disclosure and Confidentiality Agreement executed on this 17<sup>th</sup> day of Aug 2016 by Avanthi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, and Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.

In favour of **Miracle Software Systems, Visakhapatnam.**

**Miracle Software Systems, Inc**, founded in 1994, is a Global Systems Integrator specializing in ERP/ BPM (EAI/SOA) / B2B / Digital Experience Technologies and is a Minority Certified Private Business headquartered in Novi, MI – USA. Over the past twenty years, Miracle has helped numerous large and mid-sized businesses transition their IT to a Service Oriented Architecture, with IT Transformation Initiatives, deploying SAP / Oracle ERP Systems. Miracle has a global presence on four continents with multiple Global Development Centers spanning across the USA, Canada and India. Today, Miracle's team includes **2600 IT Professionals** with a projected targeted expansion to 3000 by the end of 2017.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. **MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM** has agreed to AIETM.

This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and **MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM** from time to time in various areas to the benefit of both AIETM and **INSPIREDGE IT SOLUTIONS, VISAKHAPATNAM**. This engagement shall hereinafter called as the "Interaction")

## 1. DEFINITIONS

"Agreement" means this agreement as amended from time to time;

"Business Day" means any day other than a Saturday, a Sunday or a day which is a public holiday in India;

"Confidential Information" means all information in relation to the Transaction in whatever form that is disclosed by MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM to AIETM or vice-versa and; shall include but not be limited to information disclosed orally or in writing or in any other form, tangible or intangible, and whether furnished prior to, on or after the date of this Agreement, that is described as or provided under circumstances that would reasonably indicate that it is confidential, proprietary or a trade secret, including, but not limited to, information relating to MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM technology, intellectual property, financial or business plans, affairs, methodologies, financial statements or projections, internal management tools and systems, products and product development plans, released or unreleased hardware or software products, sales and marketing plans and materials, clients, contacts and contracts, all files, books, records, documents, specifications, schematics, employee suggestions, papers, drawings, models, sketches of any kind or description, including electronic data recorded or retrieved by any means now in existence or at any time hereinafter developed. Confidential Information shall also include documents prepared embodying Confidential Information received from the third party and made over to AIETM which is obligated to be treated as confidential.

"Governing Courts" means the courts of India;

"Governing Law" means the laws applicable in India;

"Parties" means the parties to this Agreement and Party means either of the Parties;

"Transaction" means the engagement / transaction described in the agreement; and

Party agrees not to oppose the granting of injunctive relief in favour of the other Party on the grounds of failure to prove actual damage.

6.8 No Implied Relationship Nothing contained or implied in this Agreement creates a joint venture or partnership between the Parties or makes one Party the agent or legal representative of the other Party for any purpose.

6.9 Counterparts This Agreement may be executed in separate counterparts (and signature pages may be delivered by facsimile) all of which together evidence the same agreement.

6.10 Rights of Third Parties A person who is not a party to this Agreement has no right to enforce any term of this Agreement.

6.11 Governing Law This Agreement is governed by the Governing Law of India and each of the Parties submits to the non-exclusive jurisdiction of the Governing Courts at Hyderabad, India over any claim arising under or in connection with this Agreement.

Signed for and on behalf of AIETM

Signature:

(Authorized Signatory 1)

Name:

Dr. C. P. V. Mohan Rao

**Principal**  
**Avanthi Institute of Engg. & Technology**  
**Tamaram, Makenasalem Md.,**  
**Visakhapatnam District**

Signed for and on behalf **MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM**

Signature

(Authorized Signatory 1)

Name:

Mr Y. Ravi

Vice president (HR)



# Seeds Intimate Apparel India Private Ltd.

This Non-Disclosure and Confidentiality Agreement executed on this 15<sup>th</sup> June day of 2016 by Avanthi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, and Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.



In favour of \_\_\_\_\_, Visakhapatnam.

## **Brandix "Seeds Intimate Apparel India Private Ltd, Visakhapatnam**

Our strong competencies in product development, manufacturing and marketing, are complimented by our most significant advantage in textiles and accessories. We also provide customers with R&D, washing, dyeing, finishing, and quality control services. We employ over 47,000 associates across 42 manufacturing locations in Sri Lanka, India and Bangladesh.

Our group-wide initiatives to achieve manufacturing and supply chain excellence, close collaboration with our suppliers, and sales offices at the customer's doorstep all guarantee fast and flexible solutions from the source to your stores.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM has agreed to AIETM.

This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM from time to time in various areas to the benefit of both AIETM and BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE

LTD. VISAKHAPATNAM This engagement shall hereinafter called as the "Interaction")

## 1. DEFINITIONS

"Agreement" means this agreement as amended from time to time;

"Business Day" means any day other than a Saturday, a Sunday or a day which is a public holiday in India;

"Confidential Information" means all information in relation to the Transaction in whatever form that is disclosed by BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM to AIETM or vice-versa and; shall include but not be limited to information disclosed orally or in writing or in any other form, tangible or intangible, and whether furnished prior to, on or after the date of this Agreement, that is described as or provided under circumstances that would reasonably indicate that it is confidential, proprietary or a trade secret, including, but not limited to, information relating to BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM technology, intellectual property, financial or business plans, affairs, methodologies, financial statements or projections, internal management tools and systems, products and product development plans, released or unreleased hardware or software products, sales and marketing plans and materials, clients, contacts and contracts, all files, books, records, documents, specifications, schematics, employee suggestions, papers, drawings, models, sketches of any kind or description, including electronic data recorded or retrieved by any means now in existence or at any time hereinafter developed. Confidential Information shall also include documents prepared embodying Confidential Information received from the third party and made over to AIETM which is obligated to be treated as confidential.

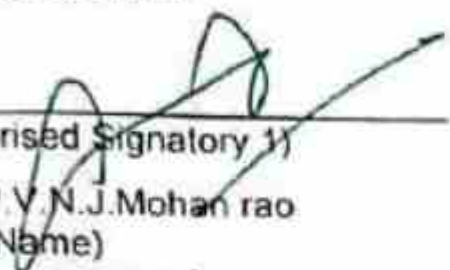
"Governing Courts" means the courts of India;

"Governing Law" means the laws applicable in India;

"Parties" means the parties to this Agreement and Party means either of the Parties;

Signed for and on behalf of AIETM :

Signature:

  
\_\_\_\_\_  
(Authorised Signatory 1)

Name:

Dr. C.P.V.N.J. Mohan rao  
(Print Name)

**Principel**

**Avanthi Institute of Engg. & Technolog  
Tangem, Mokevarapalem Md.,  
Visakhapatnam District**

Signed for and on behalf BRANDIX "SEEDS  
INTIMATE APPAREL INDIA PRIVATE LTD,  
VISA KHAPATNAM :

Signature:

  
\_\_\_\_\_  
(Authorised Signatory 1)

Name:

**SESHAVARDHAN KUPPILLI  
Assistant Manger(HR)**

# Suryavardhan INTEGRATIONS

AN ISO 9001-2008 CERTIFIED COMPANY

Mfg of Industrial and Domestic LED Lights, Transformers, Solar Inverters & Power Supplies

**Office**

3-188/2, Saradanagar,  
Narsipatnam, Visakhapatnam dist  
Andhra Pradesh-531116

CST/TIN no : 37180390812

Imports & exports code: 2615901346

This Non-Disclosure and Confidentiality Agreement executed on this 21 day of Sep 2016 by Avanthi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.

In favour of

**SURYAVARDHAN INTERGRATIONS, SARADA NAGAR, NARSIPATNAM, VISAKHAPATNAM, ANDRA PRADESH, INDIA,** hereinafter called **"SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM"**, which expression shall include its successors and permitted assigns.

Suryavardhan Intergrations is a power electronics and solar energy innovation organization focused on technologies for improving energy efficiency and conservation, thereby improving your quality of life. Suryavardhan Intergrations has range of products using Solar and Conventional power and is addition to lowering energy consumption. Also have worked according customers mission critical sites like high availability data centers by integrating reliability monitoring and alarm control systems in Switching Power Supplies, LED Drivers, Thyristor Controlled AC-DC Converters, Inverters and UPS Controllers.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. **SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM** has agreed to AIETM.



This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM from time to time in various areas to the benefit of both AIETM and SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM. This engagement shall hereinafter called as the "Interaction")

## 1. DEFINITIONS

"Agreement" means this agreement as amended from time to time;

"Business Day" means any day other than a Saturday, a Sunday or a day which is a public holiday in India;

"Confidential Information" means all information in relation to the Transaction in whatever form that is disclosed by SURYAVARDHAN INTERGRATIONS,VISAKHAPATNAM to AIETM or vice-versa and; shall include but not be limited to information disclosed orally or in writing or in any other form, tangible or intangible, and whether furnished prior to, on or after the date of this Agreement, that is described as or provided under circumstances that would reasonably indicate that it is confidential, proprietary or a trade secret, including, but not limited to, information relating to SURYAVARDHAN INTERGRATIONS,VISAKHAPATNAM's technology, intellectual property, financial or business plans, affairs, methodologies, financial statements or projections, internal management tools and systems, products and product development plans, released or unreleased hardware of software products, sales and marketing plans and materials, clients, contacts and contracts, all files, books, records, documents, specifications, schematics, employee suggestions, papers, drawings, models, sketches of any kind or description, including electronic data recorded or retrieved by any means now is existence or at any time hereinafter developed. Confidential Information shall also include documents prepared embodying Confidential Information received from the third party and made over to AIETM which is obligated to be treated as confidential.

"Governing Courts" means the courts of India;

- 6.7 Relief. The rights and remedies provided by this Agreement are cumulative and are not exclusive of any rights or remedies provided by law. Each Party acknowledges that remedies at law may be inadequate to protect the other Party against any breach by them or by their Recipients of this Agreement. Without prejudice to any other rights and remedies otherwise available each Party agrees not to oppose the granting of injunctive relief in favour of the other Party on the grounds of failure to prove actual damage.
- 6.8 No Implied Relationship. Nothing contained or implied in this Agreement creates a joint venture or partnership between the Parties or makes one Party the agent or legal representative of the other Party for any purpose.
- 6.9 Counterparts. This Agreement may be executed in separate counterparts (and signature pages may be delivered by facsimile) all of which together evidence the same agreement.
- 6.10 Rights of Third Parties. A person who is not a party to this Agreement has no right to enforce any term of this Agreement.
- 6.11 Governing Law. This Agreement is governed by the Governing Law of India and each of the Parties submits to the non-exclusive jurisdiction of the Governing Courts at Hyderabad, India over any claim arising under or in connection with this Agreement.

Signed for and on behalf of AIETM :

Signature:

(Authorised Signatory 1)

Name:

Dr.C.P.V.N.J.Mohan rao  
(Print Name)

Principal

**Avanathi Institute of Engg. & Technology  
Tataram, Makuravapalem Md.,  
Vizakhapatnam District**

Signed for and on behalf of SURYAVARDHAN  
INTERGRATIONS,VISAKHAPATNAM:

Signature:

(Authorised Signatory 1)

Name:

P. Seshu Kumar  
(Print Name)



SURYAVARDHAN INTEGRATIONS  
3-188/2, Saradanagar  
Narsipatnam, Vizag Dist-531 116  
Ph: 08932-225252



# AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

08932 222382  
Fax : 08932 222453  
Cell : 9866664636

(Approved by AICTE, Permanently Affiliated to JNT University, Kakinada,  
Accredited by NBA & Recognized Under 2(f) and 12(b) by UGC, New Delhi)

Tamaram, Makavarapalem, Narsipatnam Revenue Division, Visakhapatnam Dist - 531 113  
Administration Office: 51 B-40/21/2, Rythu Bazaar Street, Beside Eemadu Office,  
Narsipatnam, Visakhapatnam - 530 013 (A.P.) Ph: 0891-2746231, 9852012340  
e-mail: principal\_aiet@yanthi.com Website: www.avanthi.edu.in

Dr. C.P.V.N.J. Mohan Rao, M.Tech., Ph.D.  
PRINCIPAL

Date: 23 08 2016

TO,  
NICCO VENTURES LIMITED  
CORPORATE / HEAD OFFICE: 2, HARE STREET, NICCO HOUSE,  
4TH FLOOR, KOLKATA, WEST BENGAL, PIN: 700001, INDIA.

SUB: WORK ORDER FOR SUBSCRIBING TO THE "GOLD MEMBERSHIP" OFFER & AVAILING THE SERVICES OFFERED BY NICCO VENTURES LIMITED.

This WORK ORDER is made and placed at AVANTI INSTITUTE OF ENGINEERING AND TECHNOLOGY on this the 23<sup>rd</sup> day of August 2016.

BY

AVANTI INSTITUTE OF ENGINEERING AND TECHNOLOGY - 1 (AIET 1)  
AIET CAMPUS, TAMARAM, MAKAVARAPALEM,  
NARSIPATNAM REVENUE DIVISION,  
VISHAKHAPATNAM-53113

- hereinafter referred to as the "Institute" which expression shall mean and include its heirs, legal representatives, executors, successors-in-interest, administrators and assignees etc of the One Part.

TO

M/s Nicco Ventures Limited  
headquartered at 2 Hare Street, NICCO HOUSE, 4<sup>th</sup> Floor, Kolkata, West Bengal Pin: 700001

- hereinafter referred to as "NICCO VENTURES" which expression shall mean and include its heirs, legal representatives, executors, successors-in-interest, administrators and assignees etc, of the Other Part.

## 1.0. Purpose of the work order:

The institute is pleased to place this "work order" for subscribing to the "GOLD membership" offer & utilize the professional services offered by NICCO VENTURES.

This "Work Order" is provided based on the offer (Ref. No. NV/AP /2016/07/P007) submitted by NICCO VENTURES on Thursday, July 21st, 2016 and shall form a part of, and be incorporated into this Work Order by reference.

2.0. Authorized Representative(s): The Institute is appointing the three (3) persons (as mentioned in Annexure A) as the authorized representative(s) with whom the authorized representative(s) on behalf of NICCO Ventures (also as mentioned in Annexure A) will interact / coordinate during the execution process.



Committed for achieving Excellence in Technical Education

23/08/2016  
23/08/2016

Any change in Authorized Representative by any party should be informed promptly in writing to the other party. The documents mentioning the change shall form a part of, and be incorporated into this Work Order by reference.

**3.0. Guaranteed campus opportunities:** Under the "GOLD Membership" offer, NICCO Ventures will provide & organize a guaranteed number of TEN (10) campus opportunities – Pooled Campus for the target audience within the service term.

**4.0. Commercial Terms & Conditions:** The commercial terms & conditions are described below.

The Institute agrees to avail the GOLD Membership on an annual subscription model for Rupees Two Lacs Twenty Four Thousand Only (Rs. 2,24,000/-) + Service Tax @ 15 % on the quoted amount.

**Initiation/Engagement Charges:** The Institute will pay an amount of Rupees One Lac Twenty Thousand One Hundred and Twenty only (Rs. 1,20,120/- ) + Service Tax @ 15 % along with Work Order/Agreement as "Initiation/Engagement Charges" and subscribing for the "GOLD Membership" offer.

The "Initiation/Engagement Charges" will be considered as NON-REFUNDABLE by NICCO VENTURES and the said amount is NON-ADJUSTABLE with any other services rendered by NICCO VENTURES previously or in future.

The Institute will avail the first FIVE (5) campus opportunities (based on Institute's decision) for the target audience within the service term without paying any further amount.

**Balance Amount in Installments:** If the Institute avails the remaining FIVE (5) campus opportunities, the Institute will pay the balance subscription amount in installments as below:

**6th Campus Participation:** Rs. 22,440/- + Service Tax @15% per campus  
**7th & 8th Campus Participation:** Rs. 21,120/- + Service Tax @15% per campus  
**9th & 10th Campus Participation:** Rs. 19,800/- + Service Tax @15% per campus

Institute will pay the installment amounts within 3 days of completion of each campus events.

**Terms / Commercialis on completion of guaranteed opportunities:** On availing/participating in the guaranteed opportunities, if the Institute wants to further avail the campus opportunities – Pooled Campus for the target audience within the service term, the Institute will inform NICCO VENTURES in writing and pay Rupees Nineteen Thousand Five Hundred Only (Rs. 19,500/-) + Service Tax @ 15 % / per opportunity within 3 days of completion of each campus events.

The Institute's Permanent Account Number (PAN) is: AAATA3530B

The Institute's TAN or Tax Deduction and Collection Account Number is: HYDA01967A.

**TDS certificate:** If the Institute deducts any TDS amount during any payment related to the commercials above, the Institute will inform the amount, rate & details of TDS in writing along with the payment. The Institute will also provide TDS certificate for any such deducted amount to us on a quarterly basis or at the end of the financial year 2015-18.

**Mode of payment:** Payment will be made through ECS/Online Fund transfer to "NICCO Ventures Limited, HDFC Bank A/C No: 00182560001291, Branch : BB 22,Sector 1, Salt Lake City Kolkata - 700064 West Bengal (IFSC Code: HDFC0000016)" OR, through Draft / Cheque in favor of "NICCO VENTURES LIMITED" payable at Kolkata, West Bengal.

**5.0. Non-transferability:** The commercials as well as the payment terms & conditions as agreed & mentioned in this "Work Order", will be valid & binding on the Institute in terms of any change in management or otherwise. Any change in Management Authorities by any party should be informed promptly in writing to the other party. The documents mentioning the change shall form a part of, and be incorporated into this Work Order by reference.

**6.0. Termination:** Within the term (duration) as mentioned in the offer, NICCO VENTURES or the Institute may terminate the work agreement, with or without cause, by giving thirty days (30 days) written notice to the other party. The Monies due (if any) to NICCO VENTURES or the Institute will be payable or refunded by either party irrespective of termination.

**7.0. Authentication & validation of information & data:** The Institute will be fully responsible for the authentication & validation of all information & data to be provided to NICCO VENTURES. The Institute shall indemnify NICCO VENTURES



*[Handwritten signature]*  
22/1/16

in the event of any claim or demand raised against NICCO VENTURES on account of any data which is found to be inaccurate, false or misleading and as a consequence of which NICCO VENTURES suffers any loss.

**8.0. Damages:** Neither NICCO Ventures nor the institute be liable for any damages arising in connection with the work order for availing the services under "Campus Support Programme". In no event shall NICCO VENTURES or the institute be liable, one to the other, for special, direct, indirect or any other damages in connection with or arising out of the furnishing, performance or use of the services or deliverables provided by NICCO VENTURES under the terms of this proposal.

**9.0. Non-Guarantee:** The institute agrees and acknowledges that:

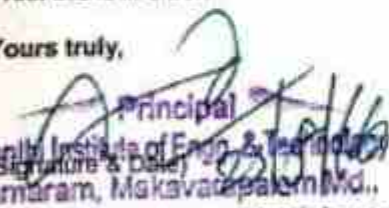
- The offer from NICCO VENTURES & this work order will not cover any particular company or refer to any recruitment opportunity with any particular company.
- The corporate client list as produced by NICCO VENTURES is an indication of their past performance which may or may not repeat in future.
- NICCO VENTURES does not commit or guarantee any job to any student of the institute while performing the responsibilities within the scope of this initiative. Neither the institute nor its students will hold NICCO VENTURES liable in any circumstances whatsoever, in the event the students do not find employment from campus events organized by NICCO VENTURES or otherwise as a result of using the services.
- The Final recruitment will be done solely at the discretion of the corporate.
- NICCO VENTURES cannot & will not in any way interfere in the recruitment or selection process of the corporate/employer.
- NICCO VENTURES does not commit any vacancy in any form from any particular company or organization under this initiative.
- NICCO VENTURES will not offer any company who has any sort of monetary involvement in terms of candidates getting job or in form of security deposit or training cost or otherwise. Any reputed company who normally asks for bank guarantee may be an exception in this case.
- The selected candidates will not have to pay any fees or amount to any party concerned for any recruitment drive organized by NICCO VENTURES.
- If a candidate is offered from any recruitment drive under this initiative (also when the candidate accepts the offer), the candidate will not be entitled to appear for any further recruitment process as organized by NICCO VENTURES under this initiative.
- The institute will ensure & commits that the offered candidate will not be allowed by the institute to appear for any other recruitment events organized by the institute directly or otherwise.
- NICCO VENTURES will not be responsible for any change made by any recruiting organization in terms of recruitment offer or joining status.

**10.0. ACCEPTANCE OF WORK ORDER & COMMENCEMENT OF WORK:** We expect NICCO VENTURES to send acceptance of this "Work Order" within one week (7 days) of receiving this Work Order and commence work immediately thereof.

The undersigned, the management and the authorized representative(s) of the institute are fully aware of THE "GOLD MEMBERSHIP" offer as proposed & offered by NICCO VENTURES and all the clauses mentioned in this Work Order.

Trust this is in order.

Yours truly,

  
Principal  
Avanishi Institute of Engg. & Technology  
(Signature & Date)  
Ternaram, Makavatepalem, Md.,  
Vishakhapatnam District

Name: P.V.N.J MOHAN RAO

Designation : PRINCIPAL  
Contact Phone Number : 0891222382  
Contact Mobile Number : 9849147304  
Contact Fax Number : 0891222453  
Email ID : principal\_aiei@yahoo.com



**ANNEXURE A:****Authorized representative(s) on behalf of the institute as well as NICCO Ventures**

The Institute is hereby appointing the following three (3) members as the authorized representative(s) with whom NICCO Ventures will interact & coordinate during the execution process under the scope of this "Work Order":

**Authorized Representative (1)**

Name : T SRINIVASARAO  
Designation : TPO  
Contact Phone Number : 9963000511  
Contact Mobile Number :  
Official Email ID : [srinivasarao\\_tegola@yahoo.co.in](mailto:srinivasarao_tegola@yahoo.co.in)

**Authorized Representative (2)**

Name : S DANIEL RAJU  
Designation : A O  
Contact Phone Number : 9866664636  
Contact Mobile Number :  
Official Email ID : [principal\\_alet@yahoo.com](mailto:principal_alet@yahoo.com)

**Authorized Representative (3)**

Name:  
Designation:  
Contact Phone Number:  
Contact Mobile Number:  
Official Email ID:

NICCO Ventures has appointed the following members with whom the institute will interact & coordinate during the execution process under the scope of this "Work Order":

**PRIMARY AUTHORIZED REPRESENTATIVE(S)**

Name: Mr. Bikash Ranjan Paikray  
Designation: Asst Manager - CSS  
Contact Phone Number: 0674 2547253  
Contact Mobile Number: 0789 4406124  
Email ID: [bikash@niccoventures.com](mailto:bikash@niccoventures.com)

Name: Mr. Ashok Kumar Pattnaik  
Designation: Manager - CSS  
Contact Phone Number: 0674 2547253  
Contact Mobile Number: 07894405123  
Email ID: [ashok@niccoventures.com](mailto:ashok@niccoventures.com)

**SECONDARY AUTHORIZED REPRESENTATIVE(S)**

Name: Mr. Kaushik Paul  
Designation: Associate Vice President  
Contact Phone Number: 033-66285236  
Contact Mobile Number: 09007099434  
Email ID: [kaushik@niccoventures.com](mailto:kaushik@niccoventures.com)

Name: Ms. Indira Roy  
Designation: Chief Manager  
Contact Phone Number: 033-66285094  
Contact Mobile Number: 09903471470  
Email ID: [indira@niccoventures.com](mailto:indira@niccoventures.com)


(8/1)

Andhra Pradesh  
Information Technology AcademySri N. Chandra Babu Naidu  
Hon'ble Chief Minister of APSri N. Lokesh  
Hon'ble Minister for ITE&C[Login/Register \(/Home/Login/8/Login\)](#)[Back](#)**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY MAKAVARAPALEM**

College Code	81
College Name	AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY MAKAVARAPALEM
College Address	AVANTHI INSTITUTE OF ENGG AND TECHNOLOGY, TAMARAM VILLAGE, MAKAVARAPALEM MANDAL
College Phone	08932222382
College Fax	08932222453
College Mailid	principal_aief@yahoo.com
Principal Name	Dr C P V N J MOHAN RAO
Secretary Name	N SAI RAM
SPOC Name	TEGALA SRINIVASA RAO
SPOC MobileNo	9963000511
SPOC Mailid	srinivasarao_tegala@yahoo.co.in

[Contact Us](#) [Gallery](#)Andhra Pradesh Information Technology Academy (APITA), D.No.6-17B, Eco Ritz, 2nd floor S.E.R. Center, BMPS Road, Prasadampadu  
Vijayawada- 521106, Andhra Pradesh.

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## Registered Engineering Colleges

Search Engineering College

Sl.No.	College Code	College Name	District	2018-2019	2019-2020
1	.69	Madanapalle Institute of Technology & Science Autonomous ()	Chittoor	New Registration	-
2	043	Andhra University Campus Vizianagaram ()	Vizianagaram	New Registration	-
3	143(PG)	MARIS STELLA COLLEGE ()	Krishna	New Registration	-
4	3J	Raghu Institute of Technology ()	Visakhapatnam	Renewal	-
5	7W	Malineni Perumallu Educational Society Group of Institutions ()	Guntur	Renewal	-
6	98	Raghu Engineering College ()	Visakhapatnam	Renewal	-
7	ANIL	ANIL NEERUKONDA INSTITUTE OF TECHNOLOGY & SCIENCES ()	Visakhapatnam	New Registration	-
8	C010	BAPATLA ENGINEERING COLLEGE Autonomous ()	Guntur	New Registration	-



APITA

Sl.No.	College Code	College Name	District	2018-2019	2019-2020
156	81	AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY MAKAVARAPALEM ()	Visakhapatnam	Renewal	Renewal
157	829	adikavi nannaya university college of engineering ()	East Godavari	Renewal	Renewal
158	841	Aditya Institute of PG Studies ()	East Godavari	New Registration	Renewal
159	8A	RISE KRISHNA SAI PRAKASAM GROUP OF INSTITUTIONS ()	Prakasam	Renewal	Renewal
160	8B	RISE KRISHNA SAI GANDHI GROUP OF INSTITUTIONS ()	Prakasam	Renewal	Renewal
161	8P	ADITYA COLLEGE OF ENGINEERING ()	Chittoor	Renewal	Renewal
162	8U	GOUTHAMI INSTITUTE OF TECHNOLOGY AND MANAGEMENT FOR WOMEN ()	Kadapa	Renewal	Renewal
163	3N	P V K K Institute Of Technology ()	Anantapur	Renewal	Renewal
164	3R	RAMIREDDY SUBBARAMI REDDY ENGINEERING COLLEGE ()	Nellore	Renewal	Renewal
165	3T	Ravindra College Of Engineering For Women ()	Kurnool	Renewal	Renewal
166	47	NARASARAOPETA ENGINEERING COLLEGE ()	Guntur	Renewal	Renewal

Memorandum of Understanding between

**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**  
TAMARAM, NAKAVARAPALEM, NARSIPATNAM, VISAKHAPATNAM DISTRICT  
&

**EMMANUEL GENERAL HOSIPAL**  
KONDALA AGRAHARAM, NARSIPATNAM, VISAKHAPATNAM DISTRICT

The details of MOU are as follows

On the day of 20<sup>th</sup> September 2015, based on the request of Sri. N Sai Ram, Secretary, Avanthi Institute of Engineering and Technology, Makavarapalem it is decided to extend the medical facilities to the staff and students of Avanthi Institute of Engineering and Technology, Makavarapalem whenever it is required. In case of emergency, the ambulance will reach the college with in 10 minutes, and treatment will be provided in the hospital with top priority. This facility is extended to this college expecting that wide publicity to be given about the hospital among the staff, students and parent community. Further, the college (students / staff) has to extend their support and participate in all the social responsibility programs being organized by our hospital viz., Medical camps, Blood donation camps, Health awareness programs.

*N. Sri Ram*  
N SAI RAM

Secretary

AVANTHI INSTITUTE OF ENGINEERING AND  
TECHNOLOGY

TAMARAM, NAKAVARAPALEM,  
NARSIPATNAM, VISAKHAPATNAM DISTRICT  
TAMARAM, NAKAVARAPALEM, Md.  
Visakhapatnam District.

K JEEVAN ROY

Director

*K. Jeevan Roy*  
EMMANUEL GENERAL HOSIPAL  
KONDALA AGRAHARAM, NARSIPATNAM,  
VISAKHAPATNAM DISTRICT

GENERAL SECRETARY  
EMMANUEL MIRISTRIES ASSOCIATION  
KONDALA AGRAH/





**Date:01<sup>st</sup> July 2019**

## Memorandum of Understanding (MOU)

This is the Memorandum of Understanding (MOU) between

1. **4C DesignEngg 3K Pvt Ltd**, (herein referred to as "4CDE") No. 403, Bliss Vinayaka, West Marredpally, Secunderabad, Telangana,
- and
2. **Avanthi Institute of Engineering and Technology**, (herein referred to as **AJET**) Narsipatnam, Visakhapatnam, A.P.

In this MOU, an organization mentioned as "college" in general implies AJET, whether mentioned explicitly as AJET or not.

The general objective of this Memorandum of Understanding (MOU) is to facilitate Training for Projects and Training programs with employable skills on the existing available platforms at AJET with mutual benefits to all the stakeholders – Students, College, and 4CDE. The goal is to engage students in diverse technologies and build high technology capabilities/skills among them.

In furtherance of this effort, this MOU establishes the framework for a formal working relationship between the parties to this agreement and specifies the services and resources that each commits to the program. This is with reference to our discussion regarding signing up an MoU for executing projects and training on various domains for the AJET college students.

### About 4C DesignEngg

4C DesignEngg 3K Pvt Ltd is an Engineering solution partner to various companies, in various industry domains, providing solutions & services in the product development life cycle process. 4C DesignEngg Team has a long-standing experience in delivering full-scale engineering services in product development, industrial design, analysis (FEA/CFD), prototyping and advanced manufacturing. One of our goals is to bridge the gap between the industry and education by empowering the students with the best of the technologies and skills in creating innovative products and services. There is also a need to enhance our industry, especially the SME industry segment, to keep pace with the latest technologies and provide a high standard of innovations with increased new product introductions (NPI). As part of this goal, we provide various customized and innovative training programs to suit the needs of the industry and the educational institutions. We believe in technology sharing and knowledge transfer to enhance the capabilities of our students with the latest technologies and ready them to compete in the fast-evolving world arena of product development. We achieve this transfer of technology by offering short-term training to long-term implementation processes. Our senior team has excellent expertise in and achieved major success in the reverse mentoring process by taking the latest in the industry to the Educational institutions to bridge technology gaps by setting up various centers of excellence.

4C DesignEngg's multidisciplinary team of engineering experts with more than 120 man-years of experience in engineering design and services, also successfully carried out Faculty Development Programs and many technical trainings as part of their corporate and institutional training programs in reputed organizations. As a team, we are always committed to effectiveness in training with intent-driven skills and result-oriented programs.

## About AIET

Avanthi Institute of Engineering & Technology Tamaram, Makavarapalem (M), Narsipatnam (RD) of Visakhapatnam (Dist) was started in the year 1999 and offers various courses at the engineering and PG level. The college provides the best of the available facilities which include classrooms, computer centers, laboratories, and a seminar hall with audio-visual capabilities. Industry Institute interaction is conducted regularly to emphasize the latest trends in the present market.

Avanthi Educational Society under the Leadership of Sri M.Srinivasa Rao garu as Chairman was started in the Year 1991. Within a short span of its establishment, the group has made a remarkable stride in the field of education offering various courses at Under Graduate, Post Graduate, Pharmacy & Engineering levels. This milestone is achieved as the institution carved itself to impart quality and career-oriented education, countering the challenges of the modern world through planning, dedication, determination, prompt execution, and the innovative ideas of our advisory board.

## Why 4C DesignEngg

As mentioned above, 4CDesignEngg is an engineering solution provider which has a team with vast experience in engineering solution/services & product development, 4CDE team has more than 20 years+ of experience in establishing COEs and operating it in different parts of India.

- 4CDE team has started the first COE in the State at a college in Hyderabad in 1997.
- 4CDE team has developed innovative and unique training programs for the past 25 years.
- 4CDE team has vast experience in training corporates like TCS, Satyam (now, Tech Mahindra), M&M, Defence, etc since 1997.
- 4CDE team has worked closely with the Government of Denmark in building and transferring technologies for the Moles & Plastic industry through Government Tool Rooms.
- 4CDE team has worked in APSSDC - Siemens COE project at various colleges in AP.

## About the Program

Due to heavy demand and high salaries in the IT sector, most of the students are opting the IT as a career. In recent times, more new IT courses are introduced by AICTE, which further reduced the demand for Mechanical Engineering seats and thus leading to scarcity of mechanical engineers in the market. Although the initial salaries for mechanical engineers are less, there are many jobs that pay more or are comparable with IT jobs with more stability. So, with the students having the latest technologies and skills, there is a huge demand for Mechanical engineers.

## Terms of Agreement / MoU

- As per this agreement/MoU, 4CDE will conduct the training & support for engineering college students at AIET college.
- All the projects developed/new ideas/inventions/innovations made during the training are the intellectual properties (IP) of 4CDE. These projects (products) developed are for the submission in college itself and the same should not be used for any commercial purpose. All these project ownership will be with 4cde, college can use these for internal purposes only.
- Also, these projects (products) design data must be maintained confidential within the college & students and must not be shared in any platforms or seminars or journals or any such technical platforms, without the written approval from 4CDE.
- For any paper presentation or paper publications, along with the written approval, the training heads (who are the design managers/owners from 4CDE) must be the co-authors.
- Responsibilities in terms of ownership and commercials are explained broadly:
  - All the hardware/software buying, maintenance, repairs, upgrades are the responsibility of the College.
  - Even the cost of consumables like power, internet, etc will be the responsibility of college. 4CDE will not be responsible for the cost or maintenance or availability of these aspects.
  - 4CDE will utilize the labs as per agreed guidelines to train the students. 4CDE & the College together will prepare the preventive guidelines for avoiding damages to hardware/software/infrastructure during the usage in labs.
  - The concerned staff from the college and/or students must take responsibility for all the college resources.
  - 4CDE employees/trainers will strictly follow the discipline at the college campus, if any indiscipline activities are observed, 4CDE will take immediate action on the particular person.
  - The College should take the responsibility of their faculty/students to follow the discipline during their training.
- Any disputes between AIET and 4CDE shall in the first place be settled by mutual negotiations between the heads of the organizations or their deputed representatives and their decision shall be final and binding on both parties.
- The Agreement will be valid for 3 years from the date of signing, which can be reviewed and re-signed for the future.
- Either AIET college or 4CDE can terminate the agreement in the case of violation of agreed terms or with valid reason at any time.

4C DesignEngg 3K Pvt Ltd.

Signature:   
Name: Sudhakar Attuluri  
Designation: Manager-Technical  
Date: 01<sup>st</sup> July 2019



Avanathi Institute of Engineering and Technology

Signature:   
Name:  
Designation:  
Date:

Principal

Avanathi Institute of Engg. & Technology  
Tamaram, Makaverapalem Md.,  
Vizakhapatnam District., Pin: 531113





**AGREEMENT FOR CONDUCTING "DESIGN ENGINEER" TRAINING & CERTIFICATIONS**

**Between**

**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY, MAKAVARAPALEM**

**And**

**MECHNOGENT ENGINEERING SERVICES LLP, VISAKHAPATNAM**

This agreement is made on 10.09.2019 between **AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY, MAKAVARAPALEM** and **MECHNOGENT ENGINEERING SERVICES LLP, VISAKHAPATNAM**.

**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**, is a leading educational institute in **MAKAVARAPALEM** region providing various TYPES OF ENGINEERING degree programs accredited by UGC/AICTE. Hereinafter referred as "INSTITUTE"

**And**

**MECHNOGENT ENGINEERING SERVICES LLP** having its office at Plot #46-21-4, Near Big Bazar, Dwarakanagar, Visakhapatnam-530016. Hereinafter referred as "TRAINING CENTRE"

**MECHNOGENT** specializes in conducting trainings On various Design Courses, including :

1. Engineering Drawing Standards
2. Engineering Basics - KAIZEN, Poka-Yoke & VAVE
3. Design Softwares
4. GD & T Basics
5. Limits & Fits and Tolerance Stack-up Analysis
6. Injection Molding, Types of Plastics & Plastic Design Guidelines
7. Bill of Materials (BOM)
8. Product Development Process (PDP)

**I. Now therefore both the parties hereby agree as follows:**

- 1.1 TRAINING CENTRE will conduct various Design courses for students of INSTITUTE at Institute's premise by providing specialized Faculty.
- 1.2 Both parties will work toward providing skills which are required to start Industrial Career and better employability of participants at INSTITUTE.



1.3 TRAINING CENTRE in consultation with INSTITUTE, Will create and refine courses as per current Industry demand and accreditation requirement.

1.4 Course Name / duration / curriculum / Course fee will be as per ANNEXURE - I

## 2. Responsibility Of Training Centre

- 2.1 provide Faculty with requisite knowledge and experience in teaching the Design Courses.  
TRAINING CENTRE will ensure substitute faculty of similar specialization, as per requirement.
- 2.2 TRAINING CENTRE will conduct certification for the students as part of the training program.

## 3. Responsibility of the Institute

- 3.1 Provide requisite infrastructure to conduct Course, including but not limited to, classrooms, Computer Hardware/Software, Computer Projector, black/ white board, power, power backup, other utilities, etc.
- 3.2 INSTITUTE will register students in Course by adequate information to all relevant Streams. The Institute Shall enroll as many students for training in various softwares as possible.
- 3.3 INSTITUTE will collect the course fee or any other fee pursuant to this Agreement from participating students in advance. INSTITUTE will facilitate the collection of fees On behalf Of Students.
- 3.4 Fee & Taxes as / applicable to TRAINING CENTRE as per agreed terms.
- 3.5 Ensure that all the participating students attend Course Classes as per schedule and all required infrastructure is made available for uninterrupted classes.
- 3.6 Institute would ensure that all students are regular in attendance and irregular students need to dropout / rescheduled in next batch without any reimbursement of fees.

## 4. Duration for This Agreement

- 4.1 The duration of this Agreement shall be for a period of 3 years from the date of signing and If not renewed or amended in writing the same shall be considered as expired and/or Terminated.

## 5 Termination

- 5.1 This agreement shall take effect immediately on the execution of these presents. This agreement can be terminated by any party by a written letter giving **one (1) month** notice period.



**MOU**

5.2 Upon expiry Of the notice period this agreement will be terminated & both the parties will settle their accounts within one month of termination of this agreement.

5.3 Any notice request or other communication required or permitted to be given or made under this agreement to INSTITUTE or TRAINING CENTER shall be in writing. Such notice or request shall have been given or made when it shall have been delivered by hand, airmail with a Copy by facsimile, to the party to which it is addressed at such party's address specified below or at such Other address as such party shall have designed by notice to the party for giving such notice or making such request:

INSTITUTE	TRAINING CENTRE
Avanthi Institute of Engineering & Technology Makavarapalem, Narsipatnam Visakhapatnam - 531113.	Mechnogen Engineering Services LLP #46-21-4 Dwarakanagar Visakhapatnam - 530046

5.4 Except as otherwise specifically provided here in this agreement, shall bind and inure to the benefit of each party's successors & permitted assigns.

5.5 The parties hereto acting themselves or through representatives duly authorized, have caused this agreement to be signed in their respective names as of the day & year written above.

Signed By :

( Dr. C P V N ) Mohan Rao )  
Principal  
Avanthi Institute of Engg. & Technology  
Tallerem, Makavarapalem Md.,  
Narsipatnam District, Pta. 531113  
Avanthi Institute of Engineering & Technology

Witness :

1.

( Vuddagiri Hari Kiran )  
HOD Mechanical Department  
Avanthi Institute of Engineering & Technology



Signed By :

( Chelluri Anand Rao )  
Managing Director  
Mechnogen Engineering Services LLP







# CHIEF MINISTER'S SKILL EXCELLENCE CENTER



## MEMORANDUM OF AGREEMENT (MoA)

BETWEEN

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

AND

**Avanathi Institute of Tehnology & Science,  
Tamaram, Makavarapalem**

Skill Development, Entrepreneurship & Innovation Department  
(SDE&I. Dept.), Government of Andhra Pradesh.

The Agreement is executed on this 9 day of September 2019 [Effective Date] by and between,

**Andhra Pradesh State Skill Development Corporation**, having its Corporate Office at D.No.78/2, G&I Infra Infocore Building, Near Pathuru Junction, Tadepalli - 522501 herein referred to as "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by its Authorized Signatory of the first part;

And

**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY** having its corporate office at Tamaram, Makavarapalem, Narsipatnam, Visakhapatnam, Andhra Pradesh 531113 herein after called AIET, Cherukupally (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the **CHAIRMAN** of the second part;

APSSDC and College shall herein after be collectively referred to as Parties and individually as first/second Party.

#### WHEREAS:

APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the Knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with industrial growth of the State. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission more industry relevant and self-sustainable. In the process of achieving these goals, the GoAP has



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incorporated APSSDC as a special corporate which shall strive for the appropriate and demand driven Skill Development.

APSSDC in its several meetings have discussed and decided to achieve the goal of skill development with participative approach of the stakeholders' viz. the Government, Industry, academic institutions, youth and all other stakeholders. This participative approach will go a long way in accomplishing the task in economical, appropriate proportions with relevance in the shortest period. The APSSDC would provide the extra infrastructural requirements at the selected academic institutions in order to extend the skilling activities and thus realizing the objectives of APSSDC. In this process, the APSSDC has selected some of the leading Engineering Colleges/Govt. Polytechnics/Industry associated training institutions for providing the additional infrastructural facilities required for running the Skill Development programs.

APSSDC and the College/ Institution which is selected for **CM's Skill Excellence Center (SEC) - ICT Lab** have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

#### **2.1 DEFINITIONS:**

In this Agreement, the following expressions shall have the meaning stated herein:

**"Agreement"** shall mean this agreement executed between APSSDC and College and shall include any written modifications thereof and the schedules attached hereto.

**"Applicable Law"** shall mean all the laws national and international, enacted or brought into force as the case may be and enforced by the Govt or GoAP as the case may be, and the regulations and notifications made there under and judgments, decrees, injunctions, writs and orders of any court of record, as may be in force and effect.

**"CM's Skill Excellence Centre - ICT Lab"** shall mean multi-skill focused Centres of Excellence (CoE) at reputed Engineering Colleges in CSE, IT, ECE, EEE, Mechanical and Civil streams. These **CM's Skill Excellence Centers - ICT Labs** will be selected,



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**15. GOVERNING LAW AND JURISDICTION**

This Agreement shall be governed and construed in accordance with the laws of India and subject to the arbitration clause mentioned above, the courts of Andhra Pradesh shall have the jurisdiction to entertain any dispute or suit arising out of or in relation to this Agreement.

**16. PUBLICITY**

Neither party shall make any public disclosure, except as may be required by applicable law, relating to discussions and or terms related to this Agreement, without obtaining the prior written consent of the other party. Either party shall not use and shall not let their employees, agents and subcontractors from using the name, trademark or logo of other party in any sale, marketing publication, advertisement, or other publication. Either party shall not make, or let its employees, agents or subcontractors make, any public statement relating to the other party.

**17. RELATION OF THE PARTIES**

Nothing herein shall be construed to neither constitute a partnership between the parties hereto nor to authorize the College save and except as provided herein or with the APSSDC's prior consent in writing, for making any representation.

**18. MODIFICATION, AMENDMENT, SUPPLEMENT OR WAIVER**

No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon the parties hereto unless made in writing and duly signed by the authorized representative of the party against whom enforcement thereof is sought. Any failure or delay of any party to this Agreement to enforce at any time any of the provisions of this Agreement or to exercise any option which is herein provided, or to require at any time performance of any of the provisions hereof, shall in no way be construed to be a waiver of such provisions of this Agreement.

**19. ENTIRE AGREEMENT**

This Agreement together with all Appendices, Attachments and Addenda attached hereto constitute the entire agreement between the parties and supersedes all previous agreements, promises, representations, understandings and negotiations, whether written or oral between the parties with respect to the subject matter hereof.



**20. ASSIGNMENT**

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:

SIGNED ON BEHALF OF

ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION

Signature: [Handwritten Signature]



(Name: Dr. B Nageswara Rao)

Designation: Executive Director

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY,

Tamaram, Malkavarapalem, Narsipatnam, Visakhapatnam, Andhra Pradesh 531113



Signature: [Handwritten Signature]

Name: M. Priyanka

Designation: CHAIRMAN

Witness

Name: Dr. T. Srinivasa Rao

Name: S. Daniel Raju

Signature: [Handwritten Signature]

Signature: [Handwritten Signature]



Designation: Adv. S. Daniel Raju

[Handwritten Signature]  
CH SWAMI NAIDU  
ADVOCATE & NOTARY  
NARSIPATNAM  
Visakhapatnam (Dist.)