



## AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY

(Approved by AICTE, Permanently Affiliated to JNT Univeristy Kakinada,  
ACCREDITED by NAAC and Recognized under 2(f) & 12(b) by UGC, New Delhi)  
Tamaram, Makavarapalem, Narsipatnam(RD), Anakapalli-531113

MoUs signed with institutions of national, international importance, other universities, industries, corporate houses etc. during the year 2018-19

S.No	Organisation	Date of MoU	Purpose and Activities	Number of students/teachers participated Under MoUs
1	BRANDIX inspired solutions	15.06.2016	INDUSTRIAL VISIT AND PLACEMENT	190
2	MIRACLE SOFTWARE SYSTEMS (I) PVT. LTD.	19.08.2016	PLACEMENT TRAINING	130
3	INSPIREDGE IT SOLUTIONS	22.05.2017	IMPLEMENTATION AND TRAINING	130
4	SURYAVARDHAN INTEGRATIONS	21.09.2016	INDUSTRIAL VISIT AND PLACEMENT	52
5	NICCO VENTURES LIMITED	23.08.2016	INDUSTRIAL VISIT AND PLACEMENT	130
6	APITA	14.12.2015	TECHNICAL TRAINING	437
7	OMEGA CAREER SOLUTIONS	20.07.2015	PLACEMENT TRAINING	130
8	EMMANUEL GENERAL HOSPITAL	20.09.2015	MEDICAL TREATMENT AND EMERGRNCY	ALL STAFF AND STUDENTS
9	APSSDC	04-01-2018	SKILLS/PLACEMENT	437
10	HOBELL BELLOWS	05-09-2018	INDUSTRIAL VISIT AND PLACEMENT	20

Coorinator

Principal



## MEMORANDUM OF UNDERSTANDING

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM  
VISAKHAPATNAM

### And

HOBEL BELLOWS Co.,  
Plot No: ZP, VSEZ, Duvvada  
Visakhapatnam

This MEMORANDUM OF UNDERSTANDING is entered on - 07/09/2020

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM

AIET, Makavarapalem was established in 1999 with a vision to make an indelible mark in the field of Engineering Education & Research.

#### Highlights of the College:

- Established in 1999
- Offers UG and PG programs

#### Accreditations:

- AIETM is providing quality education since 23 years one of the reputed institutes in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

#### Mission:

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter " AVANTHI EDUCATIONAL SOCIETY "has a vast experience of nearly two decades in running different educational institutions.

#### Hobel Bellows Co.

Office : Plot No. ZP, Phase I, VS E Z., Duvvada, Visakhapatnam - 530 046, A.P. India.  
Phone : +91 891 2704075-80 Fax : +91 891 2704681

AND

HOBEL BELLOWS Co., Visakhapatnam

About Company:

• Brief details of the Company

We are manufacturers of Metallic Bellows, Interlock, Corrugated hoses and assemblies, Expansion Joints, EGR Pipe assemblies, Oil drain tubes, Exhaust Manifold Systems and sub-assemblies and Metallic pipes catered to both Original Equipment Manufacturers as well as secondary markets which comprise of the segments like Residential and Commercial - Gas and Water, Automotive, Diesel Engine, Power Transmission etc.,

This MOU shall commence from the date of its signing and shall continue for a period of Two years from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapelm and Hobel Bellows Co., recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AIET, Makavarapelm and Hobel Bellows Co., Visakhapatnam will be in the following areas:

1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas where ever applicable.
- Submit the collaborative funded research projects to the funding agencies.

3. Industry visits and Internship

- Support in organizing industry visits in the respective disciplines.
- Provide opportunities for summer and Full semester internships.

IN WITNESS WHEREOFF the parties hereto have executed this understanding on the day and date as below

WITNESSES

<p>For</p> <p><b>AVANTHI INSTITUTE OF ENGINEERING &amp; TECHNOLOGY TAMAMRAM, MAKAVARAPALEM VISA KHAPATNAM</b></p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature: </p> <p>Date: 07/09/2020</p> <p>Stamp And Seal:  Principal Avanthi Institute of Engg. &amp; Technology Tamaram, Makavarapalem Md., Place: Makavarapalem Visakhapatnam District., Pin: 531113</p>	<p>For</p> <p><b>HOBEL BELLOWS Co., VISA KHAPATNAM</b></p> <p>Valid TIN/GST number : 37AAEFH6050R1ZV</p> <p>Company CIF No: 4608000179 Name: Y. SHANTHY</p> <p>Designation: Manager - HR</p> <p>Signature: </p> <p>Date: 07/09/2020</p> <p>Stamp And Seal: </p>
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WITNESS

1. Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem

2. G. Girish Reddy, Engineer - IT



## MEMORANDUM OF UNDERSTANDING

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM  
VISAKHAPATNAM

### And

INSPIREEDGE IT SOLUTIONS PVT LTD.,  
APIIC Hill #2, Rushikonda, Visakhapatnam 530045

This MEMORANDUM OF UNDERSTANDING is entered on - 03/09/2020

### BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY  
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM

AIET, Makavarapalem was established in 1999 with a vision to make an indelible mark in the field of Engineering Education & Research.

#### Highlights of the College:

- Established in 1999
- Offers UG and PG programs

#### Accreditations:

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- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

#### Mission:

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter "AVANTHI EDUCATIONAL SOCIETY" has a vast experience of nearly two decades in running different educational institutions.





AND

**INSPIREDGE IT SOLUTIONS PVT LTD.,**  
APIIC Hill #2, Rushikonda, Visakhapatnam 530045

### Brief details of the Company

We are Inspiredge, an extremely energetic, young, and creative organization based in the picturesque city of Visakhapatnam, Andhra Pradesh, India with its offices across India & the US.

With our talented team of professionals, we offer Consulting Solutions, Expense Management, Technical Services, Digital Marketing, and QA services to clients across varied industrial verticals. Since our incubation in 2011, we have empowered more than 500+ global organizations to achieve their goals and gained a significant business advantage with customized solutions through a modern, practical approach.

We have risen from the startup stage to a full-fledged tech company that has been conferred with accolades such as Great Place to Work Certification (2018-19), Top Performers among Top 500 Tech Companies in India (2018), India Growth Champion in 2020 and counting.

This MOU shall commence from the date of its signing and shall continue for a period of **Two** years from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapelm and INSPIREDGE IT SOLUTIONS, VIZAG recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AIET, Makavarapelm and INSPIREDGE IT SOLUTIONS, VIZAG will be in the following areas:

#### 1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

#### 2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas where ever applicable.





4	Faculty Development/ Management Development Programmes	In the ratio of 1:1
5	Full Semester Internship	10-15 students (Subject to seats availability with Industry)
6	Guest Faculty / Visiting Faculty / Resource Person from Industry	1-2 Recourse persons from Industry

IN WITNESS WHEREOF the parties hereto have executed this understanding on the day and date as below

WITNESSES

CIN: U72200AP2012PTC083356

<p>For</p> <p><b>AVANTHI INSTITUTE OF ENGINEERING &amp; TECHNOLOGY TAMAMRAM, MAKAVARAPALEM VISA KHAPATNAM</b></p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature: </p> <p>Date: 03/09/2020</p> <p>Stamp And Seal: </p> <p>Principal <b>Avanthi Institute of Engg. &amp; Technology Tamaram, Makavarapalem Md., Visakhapatnam District., Pin: 531113</b></p>	<p>For</p> <p><b>Inspiredge IT Solutions, Vizag</b> GST number: 37AADC10532K120 CIN: U72200AP2012PTC083356</p> <p>Name: Narendra Nerla</p> <p>Designation: COO &amp; Board Member</p> <p>Signature: </p> <p>Date: 03/09/2020</p> <p>Stamp And Seal: </p>
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WITNESS

1. Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem
2. Diwakar Pillala, Head - Corp Affairs, Vizag



This Non-Disclosure and Confidentiality Agreement executed on this 19<sup>th</sup> day of Aug 2016 by Avanthi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, and Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.

In favour of **Miracle Software Systems, Visakhapatnam.**

**Miracle Software Systems, Inc**, founded in 1994, is a Global Systems Integrator specializing in ERP/ BPM (EAI/SOA) / B2B / Digital Experience Technologies and is a Minority Certified Private Business headquartered in Novi, MI – USA. Over the past twenty years, Miracle has helped numerous large and mid-sized businesses transition their IT to a Service Oriented Architecture, with IT Transformation Initiatives, deploying SAP / Oracle ERP Systems. Miracle has a global presence on four continents with multiple Global Development Centers spanning across the USA, Canada and India. Today, Miracle's team includes **2600 IT Professionals** with a projected targeted expansion to 3000 by the end of 2017.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. **MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM** has agreed to AIETM.

This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and **MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM** from time to time in various areas to the benefit of both AIETM and **INSPIREEDGE IT SOLUTIONS, VISAKHAPATNAM**. This engagement shall hereinafter called as the "Interaction")



## 1. DEFINITIONS

"Agreement" means this agreement as amended from time to time;

"Business Day" means any day other than a Saturday, a Sunday or a day which is a public holiday in India;

"Confidential Information" means all information in relation to the Transaction in whatever form that is disclosed by MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM to AIETM or vice-versa and; shall include but not be limited to information disclosed orally or in writing or in any other form, tangible or intangible, and whether furnished prior to, on or after the date of this Agreement, that is described as or provided under circumstances that would reasonably indicate that it is confidential, proprietary or a trade secret, including, but not limited to, information relating to MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM technology, intellectual property, financial or business plans, affairs, methodologies, financial statements or projections, internal management tools and systems, products and product development plans, released or unreleased hardware or software products, sales and marketing plans and materials, clients, contacts and contracts, all files, books, records, documents, specifications, schematics, employee suggestions, papers, drawings, models, sketches of any kind or description, including electronic data recorded or retrieved by any means now in existence or at any time hereinafter developed. Confidential Information shall also include documents prepared embodying Confidential Information received from the third party and made over to AIETM which is obligated to be treated as confidential.

"Governing Courts" means the courts of India;

"Governing Law" means the laws applicable in India;

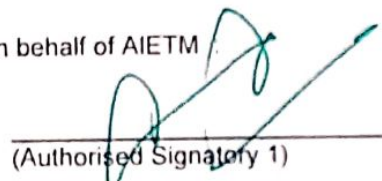
"Parties" means the parties to this Agreement and Party means either of the Parties;

"Transaction" means the engagement / transaction described in the agreement; and

Party agrees not to oppose the granting of injunctive relief in favour of the other Party on the grounds of failure to prove actual damage.

- 6.8 No Implied Relationship. Nothing contained or implied in this Agreement creates a joint venture or partnership between the Parties or makes one Party the agent or legal representative of the other Party for any purpose.
- 6.9 Counterparts. This Agreement may be executed in separate counterparts (and signature pages may be delivered by facsimile) all of which together evidence the same agreement.
- 6.10 Rights of Third Parties. A person who is not a party to this Agreement has no right to enforce any term of this Agreement.
- 6.11 Governing Law. This Agreement is governed by the Governing Law of India and each of the Parties submits to the non-exclusive jurisdiction of the Governing Courts at Hyderabad, India over any claim arising under or in connection with this Agreement.

Signed for and on behalf of AIETM

Signature:   
(Authorised Signatory 1)

Name: Dr. C.P.V. Mohan Rao  
**Principal**  
**Avanthi Institute of Engg. & Technology**  
**Tamaram, Makevarapalem Md.,**  
**Visakhapatnam District**

Signed for and on behalf MIRACLE SOFTWARE SYSTEMS, VISAKHAPATNAM:

Signature:   
(Authorised Signatory 1)

Name: Mr. Y. Ravi  
Vice president (HR)

This Non-Disclosure and Confidentiality Agreement executed on this 15<sup>th</sup> June day of 2016 by Avanathi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, and Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.



In favour of \_\_\_\_\_, Visakhapatnam.

**Brandix "Seeds Intimate Apparel India Private Ltd, Visakhapatnam**

Our strong competencies in product development, manufacturing and marketing, are complimented by our most significant advantage in textiles and accessories. We also provide customers with R&D, washing, dyeing, finishing, and quality control services. We employ over 47,000 associates across 42 manufacturing locations in Sri Lanka, India and Bangladesh.

Our group-wide initiatives to achieve manufacturing and supply chain excellence, close collaboration with our suppliers, and sales offices at the customer's doorstep all guarantee fast and flexible solutions from the source to your stores.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM has agreed to AIETM.

This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM from time to time in various areas to the benefit of both AIETM and BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE

LTD, VISAKHAPATNAM. This engagement shall hereinafter called as the "Interaction")

## 1. DEFINITIONS

"Agreement" means this agreement as amended from time to time;

"Business Day" means any day other than a Saturday, a Sunday or a day which is a public holiday in India;

"Confidential Information" means all information in relation to the Transaction in whatever form that is disclosed by BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM to AIETM or vice-versa and; shall include but not be limited to information disclosed orally or in writing or in any other form, tangible or intangible, and whether furnished prior to, on or after the date of this Agreement, that is described as or provided under circumstances that would reasonably indicate that it is confidential, proprietary or a trade secret, including, but not limited to, information relating to BRANDIX "SEEDS INTIMATE APPAREL INDIA PRIVATE LTD, VISAKHAPATNAM technology, intellectual property, financial or business plans, affairs, methodologies, financial statements or projections, internal management tools and systems, products and product development plans, released or unreleased hardware of software products, sales and marketing plans and materials, clients, contacts and contracts, all files, books, records, documents, specifications, schematics, employee suggestions, papers, drawings, models, sketches of any kind or description, including electronic data recorded or retrieved by any means now in existence or at any time hereinafter developed. Confidential Information shall also include documents prepared embodying Confidential Information received from the third party and made over to AIETM which is obligated to be treated as confidential.

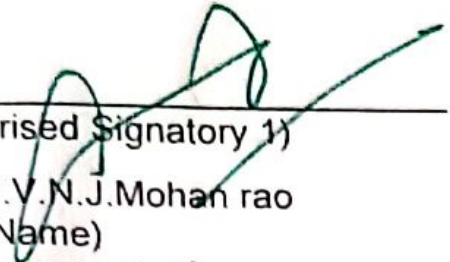
"Governing Courts" means the courts of India;

"Governing Law" means the laws applicable in India;

"Parties" means the parties to this Agreement and Party means either of the Parties;

Signed for and on behalf of AIETM :

Signature:

  
\_\_\_\_\_  
(Authorised Signatory 1)

Name:

Dr.C.P.V.N.J.Mohan rao  
(Print Name)

**Principal**  
**Avanthi Institute of Engg. & Technolog**  
**Tamaram, Makaverapalem Md.,**  
**Visakhapatnam District**

Signed for and on behalf BRANDIX "SEEDS  
INTIMATE APPAREL INDIA PRIVATE LTD,  
VISA KHAPATNAM :

Signature:

  
\_\_\_\_\_  
(Authorised Signatory 1)

Name:

**SESHAVARDHAN KUPPILLI**  
Assistant Manger(HR)

# **Suryavardhan** **INTEGRATIONS**

AN ISO 9001-2008 CERTIFIED COMPANY

Mfg of Industrial and Domestic LED Lights, Transformers, Solar Inverters & Power Supplies

**Office**

3-188/2, Saradanagar,  
Narsipatnam, Visakhapatnam dist  
Andhra Pradesh-531116

CST/TIN no : 37180390812

Imports & exports code: 2615901346

This Non-Disclosure and Confidentiality Agreement executed on this 21 day of Sep 2016 by Avanthi Institute of Engineering & Technology, Makavarapalem, Narsipatnam, Visakhapatnam District hereinafter called as "AIETM", which expression shall include its successors and assigns.

In favour of

**SURYAVARDHAN INTERGRATIONS, SARADA NAGAR, NARSIPATNAM, VISAKHAPATNAM, ANDRA PRADESH, INDIA,** hereinafter called **SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM "**, which expression shall include its successors and permitted assigns.

Suryavardhan Integrations is a power electronics and solar energy innovation organization focusing on technologies for improving energy efficiency and conservation, thereby improving your quality of life.

Suryavardhan Integrations has ranges of products using Solar and Conventional energy and, in addition to lowering energy consumption. Also have aimed dispersing customers at mission critical sites like high availability data centers by improving reliability of lighting and other control systems in Switching Power Supplies, LED Drivers, Thyristor Controlled AC-DC Converters, Inverters and Charge Controllers.

AIETM is involved in academic and research activities, having its educational institute located in Makavarapalem, Narsipatnam.

AIETM is also interested in having exposure of various research activities to its faculty and students and AIETM has offered its services in terms of consultation, laboratory facilities and intellectual inputs. **SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM** has agreed to AIETM.

This Non-Disclosure and Confidentiality Agreement (NDCA) is in relation to the proposed interaction between AIETM and SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM from time to time in various areas to the benefit of both AIETM and SURYAVARDHAN INTERGRATIONS, VISAKHAPATNAM. This engagement shall hereinafter called as the "Interaction")

## 1. DEFINITIONS

"Agreement" means this agreement as amended from time to time;

"Business Day" means any day other than a Saturday, a Sunday or a day which is a public holiday in India;

"Confidential Information" means all information in relation to the Transaction in whatever form that is disclosed by SURYAVARDHAN INTERGRATIONS,VISAKHAPATNAM to AIETM or vice-versa and; shall include but not be limited to information disclosed orally or in writing or in any other form, tangible or intangible, and whether furnished prior to, on or after the date of this Agreement, that is described as or provided under circumstances that would reasonably indicate that it is confidential, proprietary or a trade secret, including, but not limited to, information relating to SURYAVARDHAN INTERGRATIONS,VISAKHAPATNAM's technology, intellectual property, financial or business plans, affairs, methodologies, financial statements or projections, internal management tools and systems, products and product development plans, released or unreleased hardware of software products, sales and marketing plans and materials, clients, contacts and contracts, all files, books, records, documents, specifications, schematics, employee suggestions, papers, drawings, models, sketches of any kind or description, including electronic data recorded or retrieved by any means now is existence or at any time hereinafter developed. Confidential Information shall also include documents prepared embodying Confidential Information received from the third party and made over to AIETM which is obligated to be treated as confidential.

"Governing Courts" means the courts of India;

- 6.7 Relief. The rights and remedies provided by this Agreement are cumulative and are not exclusive of any rights or remedies provided by law. Each Party acknowledges that remedies at law may be inadequate to protect the other Party against any breach by them or by their Recipients of this Agreement. Without prejudice to any other rights and remedies otherwise available each Party agrees not to oppose the granting of injunctive relief in favour of the other Party on the grounds of failure to prove actual damage.
- 6.8 No Implied Relationship. Nothing contained or implied in this Agreement creates a joint venture or partnership between the Parties or makes one Party the agent or legal representative of the other Party for any purpose.
- 6.9 Counterparts. This Agreement may be executed in separate counterparts (and signature pages may be delivered by facsimile) all of which together evidence the same agreement.
- 6.10 Rights of Third Parties. A person who is not a party to this Agreement has no right to enforce any term of this Agreement.
- 6.11 Governing Law. This Agreement is governed by the Governing Law of India and each of the Parties submits to the non-exclusive jurisdiction of the Governing Courts at Hyderabad, India over any claim arising under or in connection with this Agreement.

Signed for and on behalf of AIETM :

Signature:

(Authorised Signatory 1)

Name:

Dr.C.P.V.N.J.Mohan rao  
(Print Name)

Principal

**Avanthy Institute of Engg. & Technology  
Tameram, Maktavarapalem Md.,  
Vizakhapatnam District**

Signed for and on behalf of SURYAVARDHAN  
INTERGRATIONS,VISAKHAPATNAM:

Signature:

(Authorised Signatory 1)

Name:

P. Seshu Kumar.  
(Print Name)



SURYAVARDHAN INTERGRATIONS  
3-188/2, Saradanagar  
Narsipatnam, Vizag Dist-531 116  
Ph: 08932-225252





# AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

08932 222382  
Fax : 08932 222453  
Cell : 9866664636

(Approved by AICTE, Permanently Affiliated to JNT University, Kakinada,  
Accredited by NBA & Recognized Under 2(f) and 12(b) by UGC, New Delhi)

Tamaram, Makavarapalem, Narsipatnam Revenue Division, Visakhapatnam Dist - 531 113  
Administrative Office - 51-8-40/21/2, Rythu Bazaar Street, Beside Eenadu Office,  
Nakkavanipalem, Visakhapatnam - 530 013 (A P) Ph: 0891-2746231, 9652012340  
e-mail: principal\_aiet@yahoo.com Website: www.avanthi.edu.in

Dr. C.P.V.N.J. Mohan Rao, M Tech, Ph D  
PRINCIPAL

Date: 23 08 2016

TO,  
NICCO VENTURES LIMITED  
CORPORATE / HEAD OFFICE: 2, HARE STREET, NICCO HOUSE,  
4TH FLOOR, KOLKATA, WEST BENGAL, PIN: 700001. INDIA.

SUB: WORK ORDER FOR SUBSCRIBING TO THE "GOLD MEMBERSHIP" OFFER & AVAILING THE SERVICES OFFERED BY NICCO VENTURES LIMITED.

This WORK ORDER is made and placed at AVANTI INSTITUTE OF ENGINEERING AND TECHNOLOGY on this the 23 rd day of August 2016.

BY

AVANTI INSTITUTE OF ENGINEERING AND TECHNOLOGY -1 ( AIET 1)  
AIET CAMPUS ,TAMARAM ,MAKAVARAPALEM ,  
NARSIPATNAM REVENUE DIVISION ,  
VISHAKHAPATNAM-53113

- hereinafter referred to as the "Institute" which expression shall mean and include its heirs, legal representatives, executors, successors-in-interest, administrators and assignees etc of the One Part.

TO

M/s Nicco Ventures Limited  
headquartered at 2 Hare Street, NICCO HOUSE, 4<sup>th</sup> Floor, Kolkata, West Bengal Pin: 700001

- hereinafter referred to as "NICCO VENTURES" which expression shall mean and include its heirs, legal representatives, executors, successors-in-interest, administrators and assignees etc, of the Other Part.

## 1.0. Purpose of the work order:

The institute is pleased to place this "work order" for subscribing to the "GOLD membership" offer & utilize the professional services offered by NICCO VENTURES.

This "Work Order" is provided based on the offer (Ref. No. NV/AP /2016/07/P007) submitted by NICCO VENTURES on Thursday, July 21st, 2016 and shall form a part of, and be incorporated into this Work Order by reference.

2.0. Authorized Representative(s): The Institute is appointing the three (3) persons (as mentioned in Annexure A) as the authorized representative(s) with whom the authorized representative(s) on behalf of NICCO Ventures (also as mentioned in Annexure A) will interact / coordinate during the execution process.



Committed for achieving Excellence in Technical Education

Handwritten signature and date: 23/08/2016

Any change in Authorized Representative by any party should be informed promptly in writing to the other party. The documents mentioning the change shall form a part of, and be incorporated into this Work Order by reference.

**3.0. Guaranteed campus opportunities:** Under the "GOLD Membership" offer, NICCO Ventures will provide & organize a guaranteed number of TEN (10) campus opportunities – Pooled Campus for the target audience within the service term.

**4.0. Commercial Terms & Conditions:** The commercial terms & conditions are described below.

The institute agrees to avail the GOLD Membership on an annual subscription model for Rupees Two Lacs Twenty Four Thousand Only (Rs. 2,24,000/-) + Service Tax @ 15 % on the quoted amount.

**Initiation/Engagement Charges:** The institute will pay an amount of Rupees One Lac Twenty Thousand One Hundred and Twenty only (Rs. 1,20,120/- ) + Service Tax @ 15 % along with Work Order/Agreement as "Initiation/Engagement Charges" and subscribing for the "GOLD Membership" offer.

The "Initiation/Engagement Charges" will be considered as NON-REFUNDABLE by NICCO VENTURES and the said amount is NON-ADJUSTABLE with any other services rendered by NICCO VENTURES previously or in future.

The institute will avail the first FIVE (5) campus opportunities (based on institute's decision) for the target audience within the service term without paying any further amount.

**Balance Amount In Instalments:** If the institute avails the remaining FIVE (5) campus opportunities, the institute will pay the balance subscription amount in instalments as below:

**6th Campus Participation:** Rs. 22,440/- + Service Tax @15% per campus  
**7th & 8th Campus Participation:** Rs. 21,120/- + Service Tax @15% per campus  
**9th & 10th Campus Participation:** Rs. 19,800/- + Service Tax @15% per campus

Institute will pay the instalment amounts within 3 days of completion of each campus events.

**Terms / Commercial on completion of guaranteed opportunities:** On availing/participating in the guaranteed opportunities, if the institute wants to further avail the campus opportunities – Pooled Campus for the target audience within the service term, the institute will inform NICCO VENTURES in writing and pay Rupees Nineteen Thousand Five Hundred Only (Rs. 19,500/-) + Service Tax @ 15 % / per opportunity within 3 days of completion of each campus events.

The institute's Permanent Account Number (PAN) is: AAATA3530B

The institute's TAN or Tax Deduction and Collection Account Number is: HYDA01967A.

**TDS certificate:** If the institute deducts any TDS amount during any payment related to the commercials above, the institute will inform the amount, rate & details of TDS in writing along with the payment. The institute will also provide TDS certificate for any such deducted amount to us on a quarterly basis or at the end of the financial year 2015-16.

**Mode of payment:** Payment will be made through ECS/Online Fund transfer to "Nicco Ventures Limited, HDFC Bank A/C No: 00182560001291, Branch : BB 22,Sector 1, Salt Lake City Kolkata - 700064 West Bengal (IFSC Code: HDFC0000018)" OR, through Draft / Cheque in favor of "NICCO VENTURES LIMITED" payable at Kolkata, West Bengal.

**5.0. Non-transferability:** The commercials as well as the payment terms & conditions as agreed & mentioned in this "Work Order", will be valid & binding on the institute in terms of any change in management or otherwise. Any change in Management Authorities by any party should be informed promptly in writing to the other party. The documents mentioning the change shall form a part of, and be incorporated into this Work Order by reference.

**6.0. Termination:** Within the term (duration) as mentioned in the offer, NICCO VENTURES or the institute may terminate the work agreement, with or without cause, by giving thirty days (30 days) written notice to the other party. The Monies due (if any) to NICCO VENTURES or the Institute will be payable or refunded by either party irrespective of termination.

**7.0. Authentication & validation of information & data:** The institute will be fully responsible for the authentication & validation of all information & data to be provided to NICCO VENTURES. The Institute shall indemnify NICCO VENTURES



*[Handwritten signature]*  
20/11/16

in the event of any claim or demand raised against NICCO VENTURES on account of any data which is found to be inaccurate, false or misleading and as a consequence of which NICCO VENTURES suffers any loss.

**8.0. Damages:** Neither NICCO Ventures nor the Institute be liable for any damages arising in connection with the work order for availing the services under "Campus Support Programme". In no event shall NICCO VENTURES or the institute be lie, one to the other, for special, direct, indirect or any other damages in connection with or arising out of the furnishing, performance or use of the services or deliverables provided by NICCO VENTURES under the terms of this proposal.

**9.0. Non-Guarantee:** The institute agrees and acknowledges that:

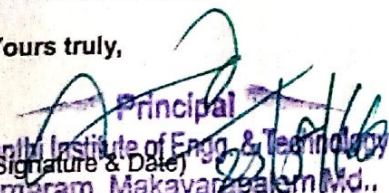
- The offer from NICCO VENTURES & this work order will not cover any particular company or refer to any recruitment opportunity with any particular company.
- The corporate client list as produced by NICCO VENTURES is an indication of their past performance which may or may not repeat in future.
- NICCO VENTURES does not commit or guarantee any job to any student of the institute while performing the responsibilities within the scope of this initiative. Neither the institute nor its students will hold NICCO VENTURES liable in any circumstances whatsoever, in the event the students do not find employment from campus events organized by NICCO VENTURES or otherwise as a result of using the services.
- The Final recruitment will be done solely at the discretion of the corporate.
- NICCO VENTURES cannot & will not in any way interfere in the recruitment or selection process of the corporate/employer.
- NICCO VENTURES does not commit any vacancy in any form from any particular company or organization under this initiative.
- NICCO VENTURES will not offer any company who has any sort of monetary involvement in terms of candidates getting job or in form of security deposit or training cost or otherwise. Any reputed company who normally asks for bank guarantee may be an exception in this case.
- The selected candidates will not have to pay any fees or amount to any party concerned for any recruitment drive organized by NICCO VENTURES.
- If a candidate is offered from any recruitment drive under this initiative (also when the candidates accepts the offer), the candidate will not be entitled to appear for any further recruitment process as organized by NICCO VENTURES under this initiative.
- The institute will ensure & commits that the offered candidate will not be allowed by the institute to appear for any other recruitment events organized by the institute directly or otherwise.
- NICCO VENTURES will not be responsible for any change made by any recruiting organization in terms of recruitment offer or joining status.

**10.0. ACCEPTANCE OF WORK ORDER & COMMENCEMENT OF WORK:** We expect NICCO VENTURES to send acceptance of this "Work Order" within one week (7 days) of receiving this Work Order and commence work immediately thereof.

The undersigned, the management and the authorized representative(s) of the institute are fully aware of THE "GOLD MEMBERSHIP" offer as proposed & offered by NICCO VENTURES and all the clauses mentioned in this Work Order.

Trust this is in order.

Yours truly,

  
Principal  
Avaniti Institute of Engg. & Technology  
(Signature & Date)  
Tataram, Makavarapalem Md.,  
Vishakhapatnam District

Name: P.V.N.J MOHAN RAO

Designation : PRINCIPAL  
Contact Phone Number : 0891222382  
Contact Mobile Number : 9849147304  
Contact Fax Number : 0891222453  
Email ID : principal\_aiet@yahoo.com



**ANNEXURE A:****Authorized representative(s) on behalf of the institute as well as NICCO Ventures**

The institute is hereby appointing the following three (3) members as the authorized representative(s) with whom NICCO Ventures will interact & coordinate during the execution process under the scope of this "Work Order":

**Authorized Representative (1)**

Name : T SRINIVASARAO  
Designation : TPO  
Contact Phone Number : 9963000511  
Contact Mobile Number :  
Official Email ID : srinivasarao\_tegela@yahoo.co.in

**Authorized Representative (2)**

Name : S DANIEL RAJU  
Designation : A O  
Contact Phone Number : 9866664636  
Contact Mobile Number :  
Official Email ID : principal\_aiet@yahoo.com

**Authorized Representative (3)**

Name:  
Designation:  
Contact Phone Number:  
Contact Mobile Number:  
Official Email ID:

NICCO Ventures has appointed the following members with whom the institute will interact & coordinate during the execution process under the scope of this "Work Order":

**PRIMARY AUTHORIZED REPRESENTATIVE(S)**

Name: Mr. Bikash Ranjan Paikray  
Designation: Asst Manager - CSS  
Contact Phone Number: 0674 2547253  
Contact Mobile Number: 0789 4406124  
Email ID: [bikash@niccoventures.com](mailto:bikash@niccoventures.com)

Name: Mr. Ashok Kumar Patnaik  
Designation: Manager - CSS  
Contact Phone Number: 0674 2547253  
Contact Mobile Number: 07894405123  
Email ID: [ashok@niccoventures.com](mailto:ashok@niccoventures.com)

**SECONDARY AUTHORIZED REPRESENTATIVE(S)**

Name: Mr. Kaushik Paul  
Designation: Associate Vice President  
Contact Phone Number: 033-66285236  
Contact Mobile Number: 09007099434  
Email ID: [kaushik@niccoventures.com](mailto:kaushik@niccoventures.com)

Name: Ms. Indira Roy  
Designation: Chief Manager  
Contact Phone Number: 033-66285094  
Contact Mobile Number: 09903471470  
Email ID: [indira@niccoventures.com](mailto:indira@niccoventures.com)



(/#/)

Andhra Pradesh  
Information Technology Academy



Sri N. Chandra Babu Naidu  
Hon'ble Chief Minister of AP



Sri N. Lokesh  
Hon'ble Minister for ITE&C

[Login/Register \(/Home/Login/#/Login\)](#)[Back](#)**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY MAKAVARAPALEM**

College Code	81
College Name	AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY MAKAVARAPALEM
College Address	AVANTHI INSTITUTE OF ENGG AND TECHNOLOGY, TAMARAM VILLAGE, MAKAVARAPALEM MANDAL
College Phone	08932222382
College Fax	08932222453
College Mailid	principal_aiet@yahoo.com
Principal Name	Dr C P V N J MOHAN RAO
Secretary Name	N SAI RAM
SPOC Name	TEGALA SRINIVASA RAO
SPOC MobileNo	9963000511
SPOC Mailid	srinivasarao_tegala@yahoo.co.in

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Andhra Pradesh Information Technology Academy (APITA), D.No.6-178, Eco Ritz, 2nd floor S.E.R. Center, BMPS Road, Prasadampadu  
Vijayawada- 521108, Andhra Pradesh.

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## Registered Engineering Colleges

Search Engineering College

Download ()

Sl.No.	College Code	College Name	District	2018-2019	2019-2020
1	.69	Madanapalle Institute of Technology & Science Autonomous ()	Chittoor	New Registration	-
2	043	Andhra University Campus Vizianagaram ()	Vizianagaram	New Registration	-
3	143(PG)	MARIS STELLA COLLEGE ()	Krishna	New Registration	-
4	3J	Raghu Institute of Technology ()	Visakhapatnam	Renewal	-
5	7W	Malineni Perumallu Educational Society Group of Institutions ()	Guntur	Renewal	-
6	98	Raghu Engineering College ()	Visakhapatnam	Renewal	-
7	ANIL	ANIL NEERUKONDA INSTITUTE OF TECHNOLOGY & SCIENCES ()	Visakhapatnam	New Registration	-
8	C010	BAPATLA ENGINEERING COLLEGE Autonomous ()	Guntur	New Registration	-

APITA

Sl.No.	College Code	College Name	District	2018-2019	2019-2020
156	81	AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY MAKAVARAPALEM ()	Visakhapatnam	Renewal	Renewal
157	829	adikavi nannaya university college of engineering ()	East Godavari	Renewal	Renewal
158	841	Aditya Institute of PG Studies ()	East Godavari	New Registration	Renewal
159	8A	RISE KRISHNA SAI PRAKASAM GROUP OF INSTITUTIONS ()	Prakasam	Renewal	Renewal
160	8B	RISE KRISHNA SAI GANDHI GROUP OF INSTITUTIONS ()	Prakasam	Renewal	Renewal
161	8P	ADITYA COLLEGE OF ENGINEERING ()	Chittoor	Renewal	Renewal
162	8U	GOUTHAMI INSTITUTE OF TECHNOLOGY AND MANAGEMENT FOR WOMEN ()	Kadapa	Renewal	Renewal
163	3N	P V K K Institute Of Technology ()	Anantapur	Renewal	Renewal
164	3R	RAMIREDDY SUBBARAMI REDDY ENGINEERING COLLEGE ()	Nellore	Renewal	Renewal
165	3T	Ravindra College Of Engineering For Women ()	Kurnool	Renewal	Renewal
166	47	NARASARAOPETA ENGINEERING COLLEGE ()	Guntur	Renewal	Renewal

Memorandum of Understanding between

**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**  
TAMARAM, NAKAVARAPALEM, NARSIPATNAM, VISAKHAPATNAM DISTRICT  
&

**EMMANUEL GENERAL HOSIPAL**  
KONDALA AGRAHARAM, NARSIPATNAM, VISAKHAPATNAM DISTRICT

The details of MOU are as follows

On the day of 20<sup>th</sup> September 2015, based on the request of Sri. N Sai Ram, Secretary, Avanthi Institute of Engineering and Technology, Makavarapalem it is decided to extend the medical facilities to the staff and students of Avanthi Institute of Engineering and Technology, Makavarapalem whenever it is required. In case of emergency, the ambulance will reach the college with in 10 minutes, and treatment will be provided in the hospital with top priority. This facility is extended to this college expecting that wide publicity to be given about the hospital among the staff, students and parent community. Further, the college (students / staff) has to extend their support and participate in all the social responsibility programs being organized by our hospital viz., Medical camps, Blood donation camps, Health awareness programs.

*N. Sri Ram*

N SAI RAM

Secretary

AVANTHI INSTITUTE OF ENGINEERING AND  
TECHNOLOGY

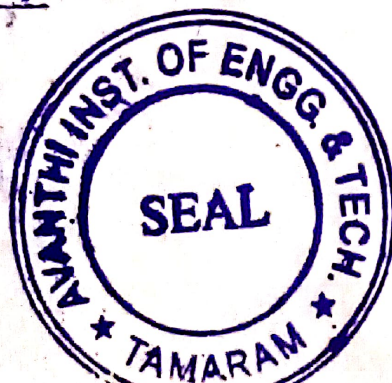
TAMARAM, NAKAVARAPALEM,  
Avanthi Institute of Engg. Technology  
NARSIPATNAM, VISAKHAPATNAM DISTRICT  
Tamararam, Nakavarapalem Md.  
Visakhapatnam District.

K JEEVAN ROY

Director

*K. Jeevan Roy*  
EMMANUEL GENERAL HOSIPAL  
KONDALA AGRAHARAM, NARSIPATNAM,  
VISAKHAPATNAM DISTRICT

GENERAL SECRETARY  
EMMANUEL MINISTRIES ASSOCIATION  
KONDALA AGRAH/







Date: 01<sup>st</sup> July 2019

## Memorandum of Understanding (MOU)

This is the Memorandum of Understanding (MOU) between

1. **4C DesignEngg 3K Pvt Ltd**, (herein referred to as "4CDE") No. 403, Bliss Vinayaka, West Marredpally, Secunderabad, Telangana.
- and
2. **Avanthi Institute of Engineering and Technology**, (herein referred to as **AIET**) Narsipatnam, Visakhapatnam, A.P.

In this MOU, an organization mentioned as 'college' in general implies AIET, whether mentioned explicitly as AIET or not.

The general objective of this Memorandum of Understanding (MOU) is to facilitate Training for Projects and Training programs with employable skills on the existing available platforms at AIET with mutual benefits to all the stakeholders – Students, College, and 4CDE. The goal is to engage students in diverse technologies and build high technology capabilities/skills among them.

In furtherance of this effort, this MOU establishes the framework for a formal working relationship between the parties to this agreement and specifies the services and resources that each commits to the program. This is with reference to our discussion regarding signing up an MoU for executing projects and training on various domains for the AIET college students.

### About 4C DesignEngg

4C DesignEngg 3K Pvt Ltd is an Engineering solution partner to various companies, in various industry domains, providing solutions & services in the product development life cycle process. 4C DesignEngg Team has a long-standing experience in delivering full-scale engineering services in product development, industrial design, analysis (FEA/CFD), prototyping and advanced manufacturing. One of our goals is to bridge the gap between the industry and education by empowering the students with the best of the technologies and skills in creating innovative products and services. There is also a need to enhance our industry, especially the SME industry segment, to keep pace with the latest technologies and provide a high standard of innovations with increased new product introductions (NPI). As part of this goal, we provide various customized and innovative training programs to suit the needs of the industry and the educational institutions. We believe in technology sharing and knowledge transfer to enhance the capabilities of our students with the latest technologies and ready them to compete in the fast-evolving world arena of product development. We achieve this transfer of technology by offering short-term training to long-term implementation processes. Our senior team has excellent expertise in and achieved major success in the reverse mentoring process by taking the latest in the industry to the Educational Institutions to bridge technology gaps by setting up various centers of excellence.



4C DesignEngg's multidisciplinary team of engineering experts with more than 120 man-years of experience in engineering design and services, also successfully carried out Faculty Development Programs and many technical trainings as part of their corporate and institutional training programs in reputed organizations. As a team, we are always committed to effectiveness in training with intent-driven skills and result-oriented programs.

## About AIET

Avanthi Institute of Engineering & Technology Tamaram, Makavarapalem (M), Narsipatnam (RD) of Visakhapatnam (Dist) was started in the year 1999 and offers various courses at the engineering and PG level. The college provides the best of the available facilities which include classrooms, computer centers, laboratories, and a seminar hall with audio-visual capabilities. Industry Institute interaction is conducted regularly to emphasize the latest trends in the present market.

Avanthi Educational Society under the Leadership of Sri M.Srinivasa Rao garu as Chairman was started in the Year 1991. Within a short span of its establishment, the group has made a remarkable stride in the field of education offering various courses at Under Graduate, Post Graduate, Pharmacy & Engineering levels. This milestone is achieved as the institution carved itself to impart quality and career-oriented education, countering the challenges of the modern world through planning, dedication, determination, prompt execution, and the innovative ideas of our advisory board

## Why 4C DesignEngg

As mentioned above, 4CDesignEngg is an engineering solution provider which has a team with vast experience in engineering solution/services & product development, 4CDE team has more than 20 years+ of experience in establishing COEs and operating it in different parts of India.

- 4CDE team has started the first COE in the State at a college in Hyderabad in 1997.
- 4CDE team has developed innovative and unique training programs for the past 25 years.
- 4CDE team has vast experience in training corporates like TCS, Satyam (now, Tech Mahindra), M&M, Defence, etc since 1997.
- 4CDE team has worked closely with the Government of Denmark in building and transferring technologies for the Molds & Plastic industry through Government Tool Rooms.
- 4CDE team has worked in APSSDC - Siemens COE project at various colleges in AP.

## About the Program

Due to heavy demand and high salaries in the IT sector, most of the students are opting the IT as a career. In recent times, more new IT courses are introduced by AICTE, which further reduced the demand for Mechanical Engineering seats and thus leading to scarcity of mechanical engineers in the market. Although the initial salaries for mechanical engineers are less, there are many jobs that pay more or are comparable with IT jobs with more stability. So, with the students having the latest technologies and skills, there is a huge demand for Mechanical engineers.



## Terms of Agreement / MoU

- As per this agreement/MoU, 4CDE will conduct the training & support for engineering college students at AIET college.
- All the projects developed/new Ideas/Inventions/innovations made during the training are the intellectual properties (IP) of 4CDE. These projects (products) developed are for the submission in college itself and the same should not be used for any commercial purpose. All these project ownership will be with 4cde, college can use these for internal purposes only.
- Also, these projects (products) design data must be maintained confidential within the college & students and must not be shared in any platforms or seminars or journals or any such technical platforms, without the written approval from 4CDE.
- For any paper presentation or paper publications, along with the written approval, the training heads (who are the design managers/owners from 4CDE) must be the co-authors.
- Responsibilities in terms of ownership and commercials are explained broadly:
  - All the hardware/software buying, maintenance, repairs, upgrades are the responsibility of the College.
  - Even the cost of consumables like power, internet, etc will be the responsibility of college. 4CDE will not be responsible for the cost or maintenance or availability of these aspects.
  - 4CDE will utilize the labs as per agreed guidelines to train the students. 4CDE & the College together will prepare the preventive guidelines for avoiding damages to hardware/software/ infrastructure during the usage in labs.
  - The concerned staff from the college and/or students must take responsibility for all the college resources.
  - 4CDE employees/trainers will strictly follow the discipline at the college campus, if any indiscipline activities are observed, 4CDE will take immediate action on the particular person.
  - The College should take the responsibility of their faculty/students to follow the discipline during their training.
- Any disputes between AIET and 4CDE shall in the first place be settled by mutual negotiations between the heads of the organizations or their deputed representatives and their decision shall be final and binding on both parties.
- The Agreement will be valid for 3 years from the date of signing, which can be reviewed and re-signed for the future.
- Either AIET college or 4CDE can terminate the agreement in the case of violation of agreed terms or with valid reason at any time.

4C DesignEngg 3K Pvt Ltd.

Signature: *A. S. Sudhakar*  
 Name: Sudhakar Attuluri  
 Designation: Manager-Technical  
 Date: 01<sup>st</sup> July 2019



Avanthi Institute of Engineering and Technology

Signature: *[Signature]*  
 Name:  
 Designation:  
 Date:

*[Signature]*  
 11/7/2019

**Principal**

**Avanthi Institute of Engg. & Technology**  
 Tamaram, Makavarapalem Md.,  
 Visakhapatnam District., Pin: 531113

