



**VARUN MOTORS PVT. LTD.**

(Authorized Dealers for Maruti Suzuki India Ltd.)  
Varun Towers, Kasturba Marg,  
Siripuram, VISAKHAPATNAM - 530 003.  
☎ : 0891-2567969, Fax : 0891-6041641  
E-mail: varun.vkp.sai1@marutidealers.com



DATE: 07-12-2021

Ref. : .....

Date : .....

### CERTIFICATE

This is to certify KOTA DILEEP KUMAR REG.20811E0023  
STUDENT of MBA, AVANTHI INSTITUTE OF ENGINEERING AND  
TECHNOLOGY, MAKAVARAPALAM, TAMARAM completed her  
project work on PERFORMANCE APPRAISAL with reference to  
Varun Motors Pvt Ltd, Visakhapatnam from 03-11-2021 to 03/12-2021.

During the period she has shown keen interest in learning various  
aspects related to her project work. Her performance and conduct during  
the above period was GOOD. We wish her all success in future endeavors.

Mr. KARUNAKAR  
HR MANAGER



**Branches :**

◆ Gajuwaka, Visakhapatnam, Ph. : 0891-2589331  
◆ Pandurthi, Visakhapatnam Ph : 0891-2761444

◆ Begumpet, Hyderabad, Ph. : 040-27767876  
◆ Ring Road Vijayawada Ph : 0866-2444444

# A STUDY ON PERFORMANCE APPRAISAL

With reference to

## VARUN MOTORS

### VISAKHAPATNAM

**A project report Submitted to  
Department of Management Studies**

*In partial fulfillment of the award of degree*  
**“MASTER OF BUSINESS ADMINISTRATION”**

Submitted by

**KOTA DILEEP KUMAR**

(H.T No: 20811E0023)

Under the guidance of

**Mr.T.GOPI**

**PROFESOR**



**DEPARTMENT OF MANAGEMENT STUDIES  
AVANTHI INSTITUTE OF ENGINEERING  
AND TECHNOLOGY**

(An NBA Accredited institution)

(Approved by AICTE, Recongined by the Govt.of  
A.P&Affiliated to JNT University,Kakinada )

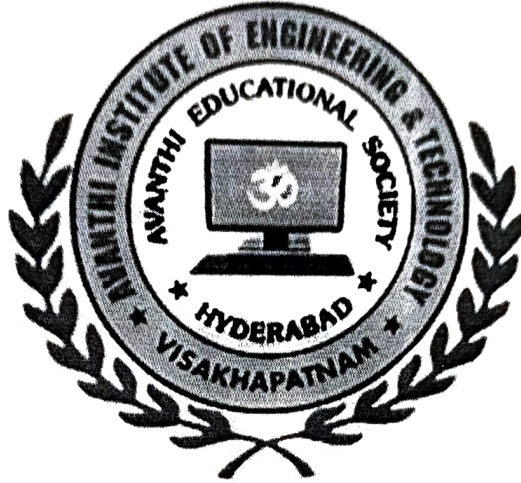
Narsipatnam ,Visakhapatnam.

(2020-2022)

DEPARTMENT OF MANAGEMENT STUDIES  
AVANTHI INSTITUTE OF ENGINEERING  
AND TECHNOLOGY


Narsipatnam, Visakhapatnam.


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**Certificate**

This is to certify that Mr. KOTA DILEEP KUMAR student of MBA (Human Resource Management) in the Department of Commerce and Management Studies of JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY during the academic year 2020-2022 has undergone the project work on "Performance Appraisal" with reference to Varun Motors, Visakhapatnam under my guidance and supervision and had fulfilled the requirements concerning project work.

  
Dr. B. LOVA  
(Head of the Department I/C)

  
Prof. T. GOPI  
(Project Guide)

  
External Guide

## OBJECTIVES OF THE STUDY

The main objective of the appraisal is to evaluate employee is performance fairly it creates assumptions for employees utilization within the company and for his /her for example motivation, performance or career. Only some of the main objectives are introduced as follows

- To measure the performance of the employees at Varun Motors private limited
- To understand the training needs to the employees to formulate the effect to compensation system
- To identify this strength and weakness of employees to review and retain the promotional and reward programs at one Motors private limited
- To assess the potential level of present employees to check the interpersonal and intrapersonal relations in the organizations

*L. Krishna Veni*  
COORDINATOR



## SUMMARY

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The project lays emphasis on the view point of appraisers because they are vital persons in execution of performance of appraisers. After my thorough observation and analysis, I would like to be concluding that the organisation is good in the overall implementation of the performance appraisal system.

All employees responded very well and cooperated a lot while under taking the project.

The system has not only proved to reach the organisation goals and objectives but it also has given a clear picture of the employees to know their performances, and how they should reach. These systems helped the manager to help the subordinates in realizing their talents and in making effective use of their talents in order to apply them in the work and improve their performance standards.

On the whole, it can be stated the performance appraisal systems is effectively functioning in Aurobindo.

*L. Krishna Veni*  
COORDINATOR